



**DES's INSTITUTE OF MANAGEMENT DEVELOPMENT AND RESEARCH (IMDR®),
PUNE**

MANDEATORY SELF – DISCLOSURE

1. Name of the Institution -

Institute of Management Development and Research, Pune

DES Campus, Agharkar Road, Deccan Gymkhana, Pune - 411 004

Mail ID: administration@imdr.edu

Contact no – 020 40264025/4027

2. Name and address of the Trust and the Trustees -

**Deccan Education Society, Pune
Trustees Details**

Sr. No.	Name	Designation	Address	contact	DES Email Id
1	Shri. Pramod Rawat	Trustee	484/93 B Mitramandal colony, Parvati, Pune – 411 009.	9822194895	Chairman@despune.org
2	Shri. Ashok Palande	Trustee	Bungalow No. 21, S. No. 64, Gera Green Ville Society, Kharadi, Pune 411 014.	9607944664	ashok.palande@despune.org
3	Shri. Anant Hari Joshi	Trustee	Nandadeep, plot no.6 dattadarshan society, genda mala,satara-415002	9657719827	anant.joshi@despune.org
4	Adv. Neel Helekar	Trustee	Flat No.15, 2nd Floor,Mayur Building, V.P.Road, Near Congress House, Girgaon, Mumbai- 400004	9820378297	neel.helekar@despune.org
5	Shri. Jagdish Kadam	Trustee	Shashwat, 536, SindCo.op. Hsg. Soc., Aundh, Pune 411 007.	9822077000	jagdish.kadam@despune.org
6	Dr. Ravindra Shriram Acharya	Trustee	H-12 A, Swapnashilp Society, Ganesh Nagar, Kothrud, Pune - 411052	9545091515	ravi.acharya@despune.org
7	Shri. Vivek Madhukar Mathkari	Trustee	A2/3 Ganesh Nagar Society, Opp. Bhelkenagar, Pune - 411038	9422500655	vivek.mathkari@despune.org

3. Name and Address of Director

Dr. Shikha Jain

Director's Bungalow, Institute of Management Development and Research,

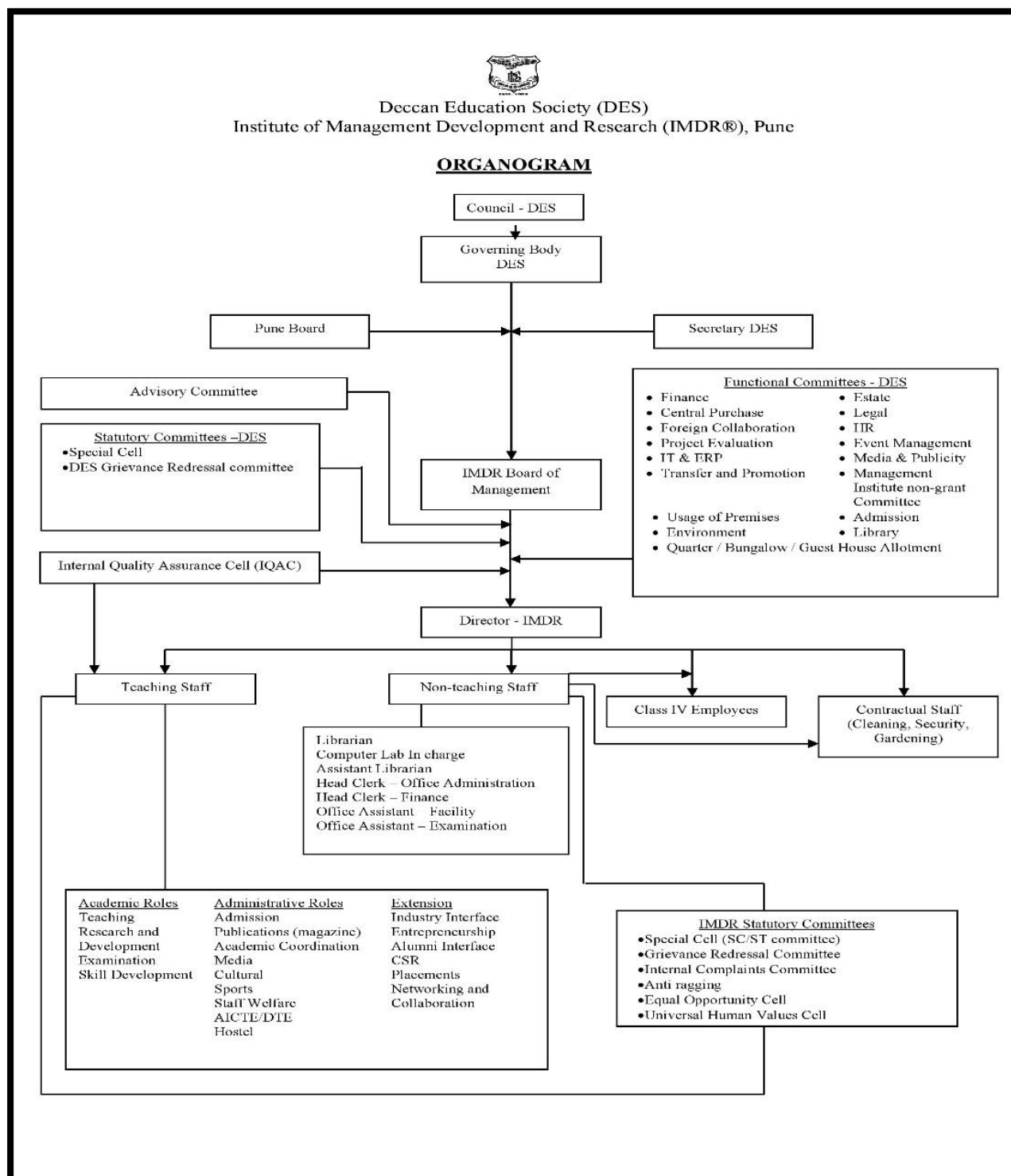
DES Campus, Agarkar Road, Deccan Gymkhana, Pune - 411 004

Contact - 9225340939, E mail - Director@imdr.edu

4. Name of Affiliating University - Not Applicable**5. Governance –****Board of Management:**

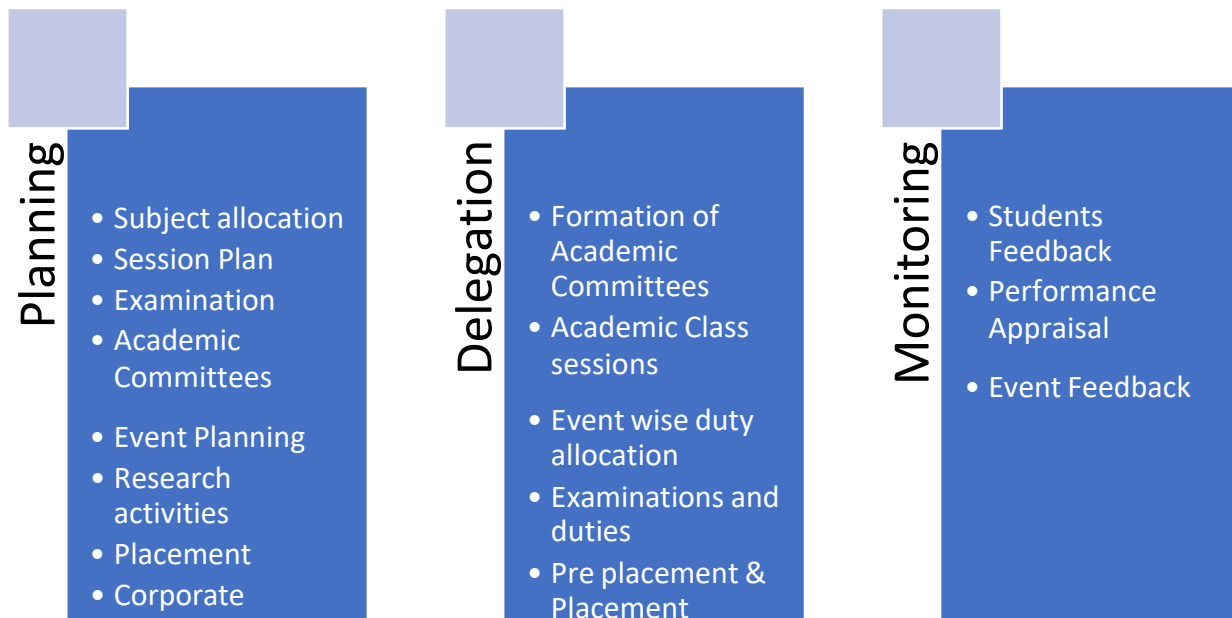
Name and Profile	Role
Shri. Jagdish Kadam Trustee - DES Chairman and MD, Rajpath Infracon Pvt. Ltd	Industrialist – DES nominee Chairman
Dr. Prasanna Deshpande Secretary – DES Governing Body and Member – DES Council Associate Professor, Fergusson College (Autonomous), Pune	DES nominee
Dr. S. V. D. Nageswara Rao Professor, Shailesh J. Mehta School of Management, IIT Bombay	Nominee of AICTE
Dr. Ravindra Acharya Trustee - DES and Member – DES Council & Governing Bodye	Educationist – DES nominee
CA Vivek Mathkari Member - DES Council & Governing Body Partner - V.M.Mathkari & co	Industrialist – DES nominee
Shri. Rajendra Jog Member- DES Council Owner, Jog Software Solutions Limited	Industrialist – DES nominee
Shri. Makarand Patil Member- DES Council Managing Director, Softview Technologies Pvt. Ltd	Industrialist – DES nominee
Dr. Jagdeesh Lajnekar Member - DES Council Vice Principal, Brihan Maharashtra College of Commerce	Educationist – DES nominee
Smt. Prajakta Pradhan Member - DES Council Assistant Professor - IMDR	Educationist – DES nominee
Nominee of State Government	Nominee of State Government
Industrialist/Technologist/Educationist nominated by State Government	Industrialist/Technologist/Educationist nominated by State Government
Dr. Shikha Jain Director, IMDR	Member Secretary
Dr. Abhijeet Shivane Professor - IMDR	Faculty Representative
Dr. Suraj Kamble	Faculty Representative
Shri. Pradeep Thopte Head Clerk - IMDR	Non-teaching Representative

i. Organizational chart:

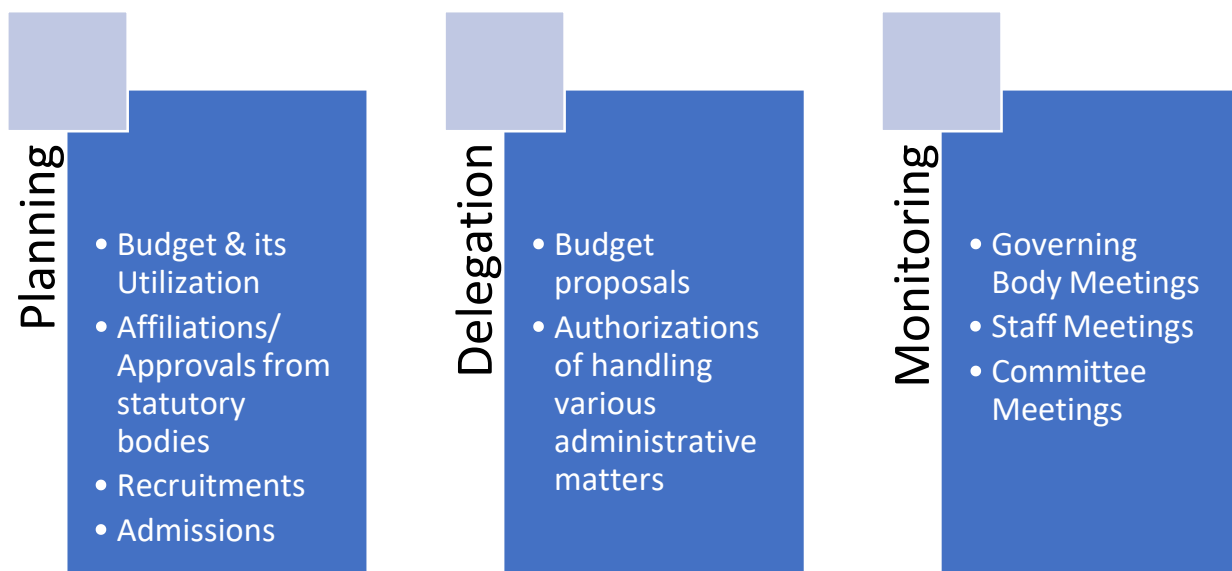


Mechanism/ Norms and Procedure for democratic/ good Governance

1. Academics



2. Administration



ii. Students and Staff Grievance Redressal Committee -

Name	Designation
Dr. Shikha Jain	Director- IMDR
Dr. Sanmath Shetty	Faculty Member
Dr. Suraj Kamble	Faculty Member
Dr. Pritha Ubgade	Faculty Member
Amita Kulkarni	Controller of Examinations
Harshad Abhyankar	Exam Co-ordinator
Lata Jori	Non-Teaching Member
Aparna Malvatkar	Non-Teaching Staff member
Aditi Dhanavade	Student Member
Sejal Patil	Student Member
Sarvesh Vaidya	Student Member

iii. Anti-Ragging Committee & Squad

Name	Designation
Dr. Shikha Jain	Director
API Ganesh Jadhav	Representative from Police Administration
Adinath Shirsath	Representative from Civil Administration
Sanjay Mayekar	Representative of Local Media
Suniti Parundekar	Representative of NGO
Dr. Sanmath Shetty	Faculty Member
Arati Pendse	Faculty Member
Harshad Abhyankar	Exam Co-rdinator
Aparna Malvatkar	Non-Teaching Staff member
Jayant Anil Marathe	Parent Representative
Vinay Wakadkar Purva Purohit	Student Representatives DM I
Amod Deodhar Aditi Pawar	Student Representatives DM II
Darshan Bagade	Anti-Ragging Squad
Sambhaji Salunkhe	Anti-Ragging Squad

iv. Online Grievance Redressal Mechanism

Student grievances may be submitted online using the following link –

<https://www.imdr.edu/student-centre/#online-grievance-redressal>

v. Ombudsman details are as follows -

Committee type	OMBUDSMAN
AICTE Notification no.	F.No. 1-101/PGRC/AICTE/Regulation/2019
Dated	13-08-2020
Name of the Ombudsperson	Dr. Devi Singh
Address	C/o Grievance Redressal Cell, All India Council of Technical Education, Nelson Mandela Marg, New Delhi -110070
e-mail address	pubgrv@aicte-india.org
Designation (Not below the rank of District Retired Judge or a Retired Professor)	Former Director, IIM, Lucknow

vi. Internal Complaint Committee

Name	Designation
Dr. Gopa Das	Presiding Officer
Dr. Sonali Khurjekar	Faculty Member
Prajakta Pradhan	Faculty Member
Sambhaji Salunkhe	Non-Teaching Member
Medha Chivate	Non-Teaching Member
Shreya Solanke	Student Member PGDM II
Tanishka More	Student Member PGDM I
Disha Kather	Student Member PGDM I
Rahul Kusurkar	Representative of NGO

vii. SC/ ST - Special Cell

Shri. Milind Kamble	Chairman
Dr.Vinaykumar Acharya	Member
Dr.Ravindra Kulkarni	Member
Adv.Rajashree Thakar	Member
Dr.Anand Katikar	Member
Dr Jagdish Lanjekar	Member-Secretary

viii. Internal Quality Assurance Cell

Chairperson	Dr. Shikha Jain
Teachers	Dr. Sonal Patil Dr. Gopa Das Mr. Darshan Bagade
Management Representative	Dr. Samir Terdalkar, FCP
Administration Representative	Medha Chivate
Local Society Nominee	Dr.Swati Shiradkar
Student	Saurabh Mudgal- PGDM I
Alumni	Mr. Rajeev Sanghavi , Founder & Director, Fortune Personnel Services MBA 1987-89 Mr. Deepak Karandikar Managing Director & CEO Praditi Press Parts Pvt. Ltd. Batch 1980-82
Employer/Industrialist	Mr.Anil Kulkarni Strategy & leadership Coach IMDR Alumnus Mr. Chakor Gandhi Professional Certified Coach - International Coach Federation G.G. Career Consultants Pvt Ltd IMDR Alumnus Mr. Narendra Kamath Chief Business Officer - Supply Chain & Asset Finance Business Tata Capital IMDR Alumnus
IQAC Coordinator	Dr. Sanmath Shetty

ix. Equal Opportunity Facilitation Cell

Name	Designation
Arati Pendse	Nodal Officer EOFC
Dr. Shweta Jain	Member
Lata Jori	Member
Prachiti Shetkar	Member
Haris Jagrala	Member
Snehal Mandake Joshi	Member
Sambhaji Salunkhe	Member/Secretary

X. Universal Human Values (UHV) Cell

Name	Designation
Dr. Shikha Jain	Chairperson
Dr. Sanmath Shetty	Convener
Darshan Bagade	Coordinator
Prajakta Pradhan	Faculty Representative
Sambhaji Salunkhe	Staff Representative
Rudra Joglekar	Student Member
Om Paranjape	Student Member
Suraj Patil	Student Member
Prachiti Shetkar	Student Member
Shivani Autdade	Student Member
MUnnati Chakraborty	Student Member

6. Programmes -

i.	Name of Programmes approved by AICTE	Post Graduate Diploma in Management Fellowship Management Program
ii.	Name of Programmes/ Courses Accredited	Post Graduate Diploma in Management
iii.	Accreditation Status	Accredited for Years 2023-24,24-25,25-26
iv.	Total number of Courses	02

iv. Programme Details –

Sr. No	Particular	Data		
a	Name	PGDM	PGDM (WP)	FPM
b	Number of seats	180	60	10
c	Duration	Two Years Full Time	Two Years Full Time	Four Years
d	Cut off marks/rank of admission during the last three years	Not Applicable	Not Applicable	Not Applicable

v. Fee	PGDM I - Rs. 3.00 lakhs, PGDM II - Rs. 3.00 lakhs	FPM - Total – 6.00 lakhs
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7. Faculty -

S.N.	Name of faculty	Designation
1	Dr. Shikha Jain	Professor & Director
2	Dr. Abhijeet Shivane	Professor
3	Dr. Suraj Kamble	Associate Professor
4	Dr. Sanmath Shetty	Associate Professor
5	Dr. Sonali Khurjekar	Associate Professor
6	Dr. Shweta Jain	Associate Professor
7	Dr. Gopa Das	Associate Professor
8	Dr. Prashant Dhopavkar	Associate Professor
9	Prajakta Pradhan	Assistant Professor
10	Dr. Pritha Ubgade	Assistant Professor
11	Pratik Potdar	Assistant Professor
12	Arati Pendse	Assistant Professor
13	Dr. Nishita Desai	Assistant Professor
14	Darshan Bagade	Assistant Professor
15	Shaunak Mainkar	Assistant Professor
16	Hrishikesh Khaladkar	Assistant Professor
17	Nisha Sah Gangola	Assistant Professor
18	Dr. Sonal Patil	Assistant Professor
19	Anjali Naik	Assistant Professor
20	Gauri Kapoor	Assistant Professor
21	Maneesh Shirke	Assistant Professor
22	CA Manasi Gokhale	Assistant Professor
23	Amita Kulkarni	Assistant Professor
24	Harshad Abhyankar	Assistant Professor
25	Chanda Gaikwad	Assistant Professor
26	Paresh Gore	Assistant Professor
27	Kiran Kadam	Assistant Professor

Name	Date of Birth	Education Qualifications	Teaching Experience (years)	Industry Experience (years)	Research Experience (years)	Area of Specialization	Subjects taught	Research guidance	Ph.D.	Projects Carried out	Papers & Books published
Dr. Shikha Jain	29-09-1974	PhD, MA, PGDM, SET, BA (Hons)	27		17	General Management and Marketing	Strategic Management, Pricing Management, Managerial Economics	1	Completed	8	https://scholar.google.com/citations?user=yScI-PgAAAAJ&hl=en
Dr. Abhijeet Shivane	21-10-1973	PhD , MBA, MMS, DBM, BE (Mech)	26	4	12	Supply Chain & Operations	Procurement Management, Logistics Management, Manufacturing Management, Introduction to Supply Chain & Operations Management, Business Statistics, Quality Tools & Techniques	2	Ongoing	3	https://scholar.google.com/citations?user=wMsQpKsAAAAJ&hl=en
Dr. Suraj Kamble	15-04-1986	PH.D, NET, MBA, B.Com	18	1	16	Marketing Management	Management Processes, Marketing Management, Personal Selling and Sales Management, Marketing Research	1	Completed	3	https://scholar.google.com/citations?hl=en&user=NgBg4JUAAAAJ
Dr. Sanmath Shetty	18-03-1985	Ph.D, MBA (HR& Finance), DLL&LW, DipTD	16	1	13	Human Resource Management	Legal Aspects of Business, Employee Legislation, Business Research Methods, Strategic HRM		Completed		https://scholar.google.com/citations?user=fj_PXewAAAAJ&hl=en&authuser=2
Dr. Sonali Khurjekar	20-06-1973	B. Pharmacy, MBS, PhD	14			Human Resource	Entrepreneurship Development, Strategic Management, Employee and Industrial Relations, Business Communication	1	Completed		https://scholar.google.com/citations?pli=1&authuser=1&user=BC-oY0YAAAAJ
Dr. Shweta Jain	01-09-1974	Ph.D, MBA, M.Com., NET, SET, PGDPM&LW, B.Com Honours	21		14	Finance and HR	International Finance, Financial Institutions Markets & Services, Project Finance, Financial Management, Strategic Cost Management, Mergers Acquisitions & Corporate Restructuring, Risk Management	1	Completed		https://scholar.google.com/citations?hl=en&user=uv7C8rsAAAAJ
Dr. Gopa Das	19-09-1983	Ph. D, MPM, PGDM	17	0.6	6	Human Resources	Organisational Behaviour, Human Resource Management, Training & Development, Employee Compensation and Benefits, Competency based HRM	1	Completed	1	https://scholar.google.com/citations?user=IsSJHvkAAAAJ&hl=en
Dr. Prashant Dhopavkar	07-01-1976	PhD., M.A, B.E	10	28		Information technology, Economics	Business Analytics, Business Analysis, Financial Derivatives, Security Analysis and Portfolio Management, Fixed Income Securities, Managerial Economics, Software project Management, HR IT systems, IT Project Management, E-Business, Management Information Systems, Industry Analysis, New Venture Creation		Completed		https://scholar.google.com/citations?user=s6i11YsAAAAJ&hl=en
Prajakta Pradhan	16-10-1984	M.A (Economics), PGDIT, MMM	17	2		International Trade and Marketing	Commercial Geography and Foreign Trade, Exim Policy and Procedures, Economics of Foreign Trade, Transport Insurance and International Marketing				https://scholar.google.co.in/citations?hl=en&user=yxt_h_MAAAAJ

Name	Date of Birth	Education Qualifications	Teaching Experience (years)	Industry Experience (years)	Research Experience (years)	Area of Specialization	Subjects taught	Research guidance	Ph.D.	Projects Carried out	Papers & Books published
Dr Pritha Ubgade	25-11-1984	PhD, MBA, BE	10	4	6	Marketing	Marketing Strategy, Management Processes, Consumer Behavior, Systems Thinking, Design Thinking,	1	Completed	1	https://share.google/CYWDseCPvoef9BsWb
Pratik Potdar	10-06-1989	Mcom, MPhil (Commerce) CS, CA-Inter, SET	12.5	4.5	0	International Trade	Sociology for Managers, Geopolitics and International Relations, Business Ethics and Values, International Conventions and Institutions		Ongoing		https://scholar.google.com/citations?user=kjTdCEcAAAAJ
Arati Pendse	12-03-1968	M. A., LL.B, B.Sc. PGDC, ADCSSA.	25	25	6	Psychology and Counseling	Career Development, Positive Psychology, Counseling Psychology				https://scholar.google.com/citations?user=qJDED9IAAAJ&hl=en
Dr. Nishita Desai	06-07-2025	PhD., MBA	3.6	7	6	Human Resource ,Marketing, General Management	Self and Carreer Development, Business Communication, Human Resource Planning and Talent acquisition, Integrated Marketing Communications, Distribution Management.	1	Completed		https://scholar.google.com/citations?hl=en&user=58xY63UAAAAJ
Darshan Bagade	14-01-1997	M.Com, NET	5	3		Finance	Accounting for Managers, Financial Management, Taxation Dynamics- Indian and Global Framework, Corporate Finance, Venture Capital and Private Equity		Ongoing	1	https://scholar.google.com/citations?user=yo5FQ00AAAAJ&hl=en
Shaunak Mainkar	12-10-1995	MCOM, NET SET	8	4	3	Finance	Security Analysis & Portfolio Management, Derivatives, Managerial Economics, Financial Management, Financial Planning & Behavioural Finance		Ongoing	1	https://scholar.google.com/citations?hl=en&user=yuKFUXQAAAAJ
Hrishikesh Khaladkar	30-10-1985	M.Sc. Mathematics	15			Mathematics, Business Analytics	Business Statistics, Introduction to ERP, Data Science for Business, Advanced Quantitative Methods for Business, Cloud Computing, Data Driven Decision Making, Machine Learning using Advanced Analytical Tools, Operational Research				https://scholar.google.com/citations?view_op=list_works&hl=en&user=9grILUAAAAJ
Nisha Sah Gangola	10-09-1992	M.PHIL, NET(Commerce), M.Com	7			Markeing	Product and Brand Management, Marketing Management,Business Communication		Ongoing		https://scholar.google.com/citations?user=m3S2aIsAAAAJ&hl=en
Dr. Sonal Patil	09-07-1987	PhD Tech	7	4	14	Agribusiness Management, Supply Chain Management	Inventory Management, Facility Management, Agri Value Chain and allied venture, introduction to supply chain and operations management, management of quality, strategic initiatives	0	Completed	3	https://scholar.google.com/citations?hl=en&user=7Rz0mqEAAAAJ
Anjali Naik	27-08-1976	M.Sc. Computer Science, Pursuing PhD Computer Science and PGDBA in HR	20	3		Computer Science	Business Information Systems, Risk Management, Project Management, Business Intelligence and Decision Support Systems, Database Management and Warehousing, Human Resource Information Systems, HR Automation and Process Improvement		Ongoing		https://scholar.google.com/citations?user=YbVW-GIAAAJ&hl=en

Name	Date of Birth	Education Qualifications	Teaching Experience (years)	Industry Experience (years)	Research Experience (years)	Area of Specialization	Subjects taught	Research guidance	Ph.D.	Projects Carried out	Papers & Books published
Gauri Kapoor	10-12-1996	MSc. Economics	3		2	International Trade	Managerial Economics Commercial Geography Global Sourcing EXIM Policy and Customs Economics of International Trade Global Business Environment and Strategy	2	Ongoing	1 (ongoing)	https://scholar.google.com/citations?user=Ssx1M5EAAAAJ&hl=en&authuser=2
Maneesh Shirke	17-11-1984	PGDM		15		Marketing	Digital Marketing, Ethics and AI				
Dr. Manasi Gokhale	04-01-1976	Ph.D,CA, M.Com	11	17	5	Finance	Financial Management, Corporate Finance, Financial Statement Analysis, Financial Planning and Wealth Management		Completed		https://scholar.google.com/citations?user=VZXxYrEAAAAJ&hl=en&authuser=1
Amita Kulkarni	29-12-1975	M.P.M.		9		Human Resource					
Harshad Abhyankar	29-02-1988	M.B.A.		11		Marketing					
Chanda Gaikwad	18-08-1983	MBA		4		Finance and Marketing					
Paresh Gore	19-01-1996	MBA Marketing		6		Marketing					
Kiran Kadam	08-11-1985	MBA		15		Marketing					

9. Fee -

- i. No. of Fee waivers granted with amount and name of students - NA
- ii. Number of scholarship offered by the Institution, duration and amount – NA

10. Admission -

i. Number of seats sanctioned with the year of approval

- PGDM -180
- PGDM (WP) - 60
- FPM – 10

ii. Number of Students admitted under various categories each year in the last three years

	PGDM			PGDM WP	PGDM WP	FPM	FPM	FPM
	2025-27	2024-26	2023-25	2025-27	2024-26	2025	2024	2023
General	97	121	108	20	44	4	4	3
OBC Male (including VJ, NT- DT, SBC, Other)	63	40	42					
SC	3	4	8					
ST			1					
Minority	17	15	21					
Total	180	180	180	20	44	4	4	3

iii. Number of applications received during last two years for admission under Management Quota and number admitted

- Not Applicable

11. Admission Procedure -

- i. URL link –
<https://www.imdr.edu/post-graduate-diploma-in-management/#admission>
- ii. Students will have to appear for any one of the seven tests i.e. CAT, XAT, MAT, ATMA, MH-CET & CMAT, GMAT
- iii. Calendar for admission against Management quota seats: Not Applicable

iv. Last date of request for applications	As per AICTE Calendar https://aicte.gov.in/sites/default/files/Revised%20Academic%20Calendar%202026-27.pdf
v. Last date of submission of applications	
vi. Dates for announcing final results	
vii. Release of admission list (main list and waiting list shall be announced on the same day)	
viii. Date for acceptance by the candidate (time given shall innocase be less than 15 days)	
ix. Last date for closing of admission & Starting of the Academic session	
x. The policy of refund of the Fee, in case of withdrawal, shall be clearly notified	

12. Criteria and Weightages for Admission -

Eligibility to admission to PGDM program is based on AICTE Guidelines. Selection of candidate is based on performance in Group Work & Behavioral Event Interview. Mention the cut-off Levels of percentage and percentile score of the candidates in the admission test for the last three years - **Not Applicable**

13. List of Applicants – Applicant data is available upon request through the Admissions Team

14. Results of Admission Under Management seats/Vacant seats - Not Applicable

15. Information of Infrastructure and Other Resources Available -

Room type	Carpet area (in sq.m)
Library	185.78
Auditorium	132
Classroom1	67.81
Classroom2	67.81
Classroom-3	67.81
Classroom-4	67.81
Classroom-5	83.61
Classroom-6	44
Classroom-7	91
Classroom-8	82
Tutorial Room	66
Computer Centre	175.00
Boy's Common Room	75
Girls Common Room	75
Canteen	249.59

First aid	10
Housekeeping	53
Board Room	22
Exam office	30
Placement room	40
Office	200
Director's office	40
Central Stores	73
Maintenance	10
Pantry	10
Stationary and Reprographic Facility	10
security	10

- **Barrier Free Built Environment for disabled and elderly persons.**

- Architect certificate available on request in the institute office

- **Fire and Safety Certificate**

- Form B Available on request in the institute office

- **Hostel Facilities**

Facility is available for girls & boys in Fergusson college hostel.

- **Library Facility**

S.N.	Facility	Existing
1.	Titles	15794
2.	Volumes	18370
3	Number of National Journals	39
4	Number of International Journals	12
5	E-journals	Sage Online Journals 20
6	Database	Scopus, EBSCO eBooks Subscription Business Collection
7	Reading Room Seating	100
8	Digital Library in reading room	10

- Computing facility**

Computer Details	Particulars
Number of PCs/Laptops exclusively available for Students	100
Number of PC's in the Library	21
Number of PC's in Administration Office	10
Number of PC's for Faculty	27
Number of PC's for Language Lab	46
Internet Bandwidth	300 mbps
Internet Contention Ratio	1:1
Number of Printers available for students	3
Number of Legal system software	7
Number of Legal application software	14
Number of Open Source Software	1

- Innovation Cell**

Dr. Abhijeet Shivane
Dr. Sonal Patil
Hrishikesh Khaladkar

- Social Media Cell**

Prof. Nisha Sah Gangola
Prof. Darshan Bagade
Prof. Gauri Kapoor
Mr. Kiran Kadam
Mr. Paresh Gore
Ms. Anjali Rajpurohit
Ms. Anuradha Sapkal

- **Compliance of the Academic Bank of Credit (ABC)**

- National Academic Depository**

“National Academic Depository (NAD) <https://nad.ndml.in/> is a National System set-up by Ministry of Human Resources Development and University Grants Commission by appointing NSDL Database Management Limited (NDML) to facilitate Academic Institutions to Digitally, Securely and Quickly issue Online Academic Awards to the Students directly in their online NAD Account. The student can access certificate at any time and authorise employers, banks to view and verify the certificates. No more need to carry originals, submit attested photocopies, wait for verification of documents, NAD makes it online now. Join now!"

- List of facilities available**

- **Gams and Sports Facilities**

Cricket Ground, Gymnasium, Basket Ball Ground, Table Tennis, Carrom, Chess, Badminton

- **Extra-Curricular Activities**

Industrial Visit, Pune Darshan, Guest Lectures, CSR activities

- **Soft Skill Development Facilities –**

Communication skills, Management Skills sessions, Personality Development Session, Interview skills, Grooming

- **Teaching Learning Process:**

The Post Graduate Diploma in Management (PGDM) program at the Institute of Management Development and Research (IMDR) is designed to provide a comprehensive and rigorous management education that equips students with the knowledge, skills, and competencies necessary to excel in the dynamic global business environment. Our teaching-learning process is centered around a learner-centric approach, combining theoretical knowledge with practical applications to foster critical thinking, creativity, and independent learning. The key elements of the teaching-learning process include:

1. Choice Based Credit System (CBCS)

The CBCS framework at IMDR organizes the curriculum into core courses, elective courses, and skill-based courses, allowing students to tailor their learning experience according to their personal and professional aspirations.

- **Flexibility:** Students can select courses from a diverse pool of options, enabling specialization in areas of interest or exploration of interdisciplinary subjects in the second year.
- **Credit Accumulation:** Each course is assigned specific credits based on workload and learning outcomes. Students accumulate credits to meet graduation requirements.
- **Enhanced Learning Experience:** CBCS fosters a learner-centric approach, encouraging critical thinking, creativity, and independent learning.

2. Outcome-Based Education (OBE)

The PGDM program at IMDR implements Outcome-Based Education (OBE), focusing on achieving specific learning outcomes and competencies that are aligned with industry requirements.

- **Learning Outcomes:** The curriculum, teaching, and assessment are aligned with desired educational outcomes, ensuring students are prepared for their future careers.
- **Competency Development:** Emphasis is placed on the development of skills relevant to the industry, including data analysis, communication, and problem-solving.

3. Integration of National Education Policy (NEP) 2020

IMDR has incorporated the NEP 2020 to ensure that our students are equipped with the skills and knowledge necessary to succeed in the modern business environment.

- **Holistic Education:** The syllabus promotes a comprehensive understanding of business and management principles, fostering the development of skills, values, and attitudes.
- **Multidisciplinary Education:** Students are encouraged to explore various fields and develop a deeper understanding of the interconnections between disciplines.

4. Curriculum Design and Structure

The PGDM curriculum is meticulously designed to achieve specific educational objectives that align with IMDR's educational philosophy and mission. The curriculum includes:

- **Core Courses:** These courses provide a holistic approach to management education, establishing a strong foundation in management knowledge.
- **Elective Courses:** Students can choose from a wide range of electives, allowing them to specialize in areas such as finance, marketing, human resources, and more.
- **Alternative Study Credit Activities:** Students can earn academic credits through research projects, independent studies, or participation in extracurricular activities.

5. Experiential Learning

IMDR emphasizes experiential learning to bridge the gap between theory and practice. The program includes:

- **Internships and Live Projects:** Opportunities for students to apply theoretical knowledge in real-world settings, enhancing critical thinking and decision-making skills.
- **Industry Visits and Simulations:** Practical experiences that provide students with insights into the functioning of businesses and the application of management concepts.

6. Research and Innovation

Research is a key component of the PGDM program, with students engaging in projects that explore contemporary management issues. Collaboration with faculty and access to cutting-edge resources help students develop analytical and research skills. Credits have been allotted to research output of the students.

7. Global Perspective

IMDR provides a global perspective on management through international case studies, cross-cultural management strategies, and opportunities for international exchange programs, preparing students to operate in a globalized economy.

8. Personalized Learning Experience

The program offers a personalized learning experience through mentorship, academic advising, and career counselling, helping students identify their strengths and set career goals.

9. Collaborative Learning Environment

Collaboration is integral to the learning environment at IMDR. Group projects, discussions, and peer-to-peer learning activities foster teamwork and communication skills, mirroring modern business practices.

By integrating these elements, the PGDM program at IMDR offers a robust and immersive learning experience that prepares students to excel as leaders and innovators in the business world.

Subject List –

S. No	Subject Code	Subjects
Semester : 1		
1	AFM-I	Accounting for Managers
2	SFM-I	Sociology for Managers
3	ME-I	Managerial Economics
4	SCD-I	Self and Career Development
5	MP-I	Management Processes
6	BC-I	Business Communication I
7	LAB-I	Legal Aspects of Business
8	OBPM-I	Organizational Behaviour and Psychology for Managers
9	BST-I	Business Statistics
10	BIS-I	Business Information System
Semester : 2		
1	BRM-II	Business Research Methods
2	ISCOM-II	Introduction to Supply Chain and Operations Management
3	BC-II	Business Communication II
4	HRM-II	Human Resource Management
5	EI-II	Emotional Intelligence
6	MDEAA-II	Managing Digital Enterprises: ERP, AI & Analytics
7	FinM-II	Financial Management
8	MarM-II	Marketing Management
9	CGIT-II	Commercial Geography and International Trade
10A	EBP-II	Entrepreneurship and Business Planning
10B	AVC-II	Agri Value Chain and Allied Ventures
Semester - III & IV		
Compulsory		
1	SIP	Six Month Internship Project
2	WIR	Winter Internship Report

Generic Elective		
Semester : 3		
1	SM-GE	Strategic Management
2	ST-GE	Systems Thinking
3	CSRSIA-GE	Corporate Social Responsibility and Social Impact Assessment
4	SerM-GE	Services Management
5	RisM-GE	Risk Management
6	MOQ-GE	Management of Quality
Semester : 4		
7	BEV-GE	Business Ethics and Values
8	ProM-GE	Project Management
9	BA-GE	Business Analysis
10	DT-GE	Design Thinking
11	ESGIF-GE	Environment, Social, and Governance Impact and Frameworks
12	CMN-GE	Conflict Management and Negotiation
Marketing		
Semester : 3		
1	PSSM-MKT	Personal Selling and Sales Management
2	PBM-MKT	Product and Brand Management
3	CREM-MKT	Customer Relationship and Experience Management
4	IMC-MKT	Integrated Marketing Communication
5	CB-MKT	Consumer Behaviour
6	DMSMS-MKT	Digital Marketing and Social Media Strategy
7	DV-MKT	Data Visualization
Semester : 4		
8	MS-MKT	Marketing Strategy
9	BTBM-MKT	Business-to-Business Marketing
10	MRA-MKT	Marketing Research and Analytics
11	RetM-MKT	Retail Management
12	DistM-MKT	Distribution Management
13	IM-MKT	International Marketing
14	PriM-MKT	Pricing Management
15	DIE-MKT	Digital Infrastructure and Ecosystem
Finance		
Semester : 3		
1	SAPM-FIN	Security Analysis and Portfolio Management
2	FIMS-FIN	Financial Institutions, Markets and Services
3	FIS-FIN	Fixed Income Securities
4	CRM-FIN	Credit Risk Management
5	IF-FIN	International Finance
6	FinTech-FIN	Financial Technology and Blockchain
7	DV-FIN	Data Visualization
Semester : 4		
8	CorpF-FIN	Corporate Finance
9	TDIGF-FIN	Taxation Dynamics: Indian and Global Framework
10	Deri-FIN	Derivatives

11	FPBF-FIN	Financial Planning and Behavioural Finance
12	SCM-FIN	Strategic Cost Management
13	MACR-FIN	Mergers, Acquisitions and Corporate Restructuring
14	VCPE-FIN	Venture Capital and Private Equity
15	ProF-FIN	Project Finance
16	FMA-FIN	Financial Modelling and Analytics
17	DIE-FIN	Digital Infrastructure and Ecosystem
Human Resource		
Semester : 3		
1	HRPTA-HR	HR Planning and Talent Acquisition
2	EL-HR	Employee Legislation
3	ELD-HR	Employee Learning and Development
4	CBH-HR	Competency based HRM
5	HRAPI-HR	HR Automation and Process Improvement
Semester : 4		
6	EIR-HR	Employee and Industrial Relations
7	PMS-HR	Performance Management Systems
8	ECB-HR	Employee Compensation and Benefits
9	SHRM-HR	Strategic Human Resource Management
10	ODD-HR	Organizational Design and Development
11	IHRCCM-HR	International Human Resource and Cross Cultural Management
12	FPBF-HR	Financial Planning and Behavioural Finance
13	HRA-HR	HR Analytics
Supply Chain and Operations		
Semester : 3		
1	LogM-SCO	Logistics Management
2	InvM-SCO	Inventory Management
3	FacM-SCO	Facility Management
4	ManuM-SCO	Manufacturing Management
5	GS-SCO	Global Sourcing
6	AQMB-SCO	Advanced Quantitative Methods for Business
Semester : 4		
7	PPC-SCO	Production Planning and Control
8	ProcM-SCO	Procurement Management
9	SI-SCO	Strategic Initiatives
10	OR-SCO	Operations Research
11	QTT-SCO	Quality Tools and Techniques
12	DistM-SCO	Distribution Management
13	TI-SCO	Transport Insurance
14	SCM-SCO	Strategic Cost Management
International Trade		
Semester 3		
1	GIR-IT	Geopolitics and International Relations
2	EXIMPP-IT	EXIM Policy and Procedures
3	IF-IT	International Finance
4	GS-IT	Global Sourcing

Semester 4		
5	GBES-IT	Global Business Environment and Strategy
6	ICI-IT	International Conventions and Institutions
7	IHRCCM-IT	International Human Resource and Cross Cultural Management
8	ISM-IT	International Sales and Marketing
9	TI-IT	Transport Insurance
10	EIT-IT	Economics of International Trade
Business Analytics		
Semester 3		
1	DBMW-BA	Database Management and Warehousing
2	DSFB-BA	Data Science for Business
3	EA-BA	Ethics and AI
4	DV-BA	Data Visualization
5	AQMB-BA	Advanced Quantitative Methods for Business
Semester 4		
6	CC-BA	Cloud Computing
7	BDU-BA	Business and Data Understanding
8	BDA-BA	Big Data Analytics
9	MLUAAT-BA	Machine Learning Using Advanced Analytical Tools
10	MRA-BA	Marketing Research and Analytics
11	FMA-BA	Financial Modelling and Analytics
	DDDM-BA	Data Driven Decision Making
12	AgriI-BA	Agri Informatics
13	HRA-BA	HR Analytics
Business Technology and Systems		
Semester 3		
1	MDTI-BTS	Managing Digital Innovation and Transformation
2	DBMW-BTS	Database Management and Warehousing
3	DMSMS-BTS	Digital Marketing & Social Media Strategy
4	BIDSS-BTS	Business Intelligence and Decision Support Systems
5	FinTech-BTS	Financial Technology and Blockchain
6	HRAPI-BTS	HR Automation and Process Improvement
7	DV-BTS	Data Visualization
Semester 4		
8	DIE-BTS	Digital Infrastructure and Ecosystem
9	CC-BTS	Cloud Computing
10	ICS-BTS	Information and Cyber Security
11	PEGA-BTS	Prompt Engineering and Generative AI
12	FMA-BTS	Financial Modelling and Analytics
13	ATDI-BTS	Agri Technology and Digital Innovation
14	DDDM-BTS	Data Driven Decision Making
Entrepreneurship and Startup Management		
Semester 3		
1	ESBO-ESM	Emerging Startup Business Opportunities
2	EntrEco-ESM	Entrepreneurship Ecosystem

3	IIPR-ESM	Innovation and IPR
4	SE-ESM	Social Entrepreneurship
5	AEI-ESM	Agri Entrepreneurship and Innovation
Semester 4		
6	Elab-ESM	Entrepreneurship Lab
7	VCPE-ESM	Venture Capital and Private Equity
8	FBM-ESM	Family Business Management
9	RE-ESM	Rural Entrepreneurship
	DIE-ESM	Digital Infrastructure and Ecosystem
Agri Business Management		
Semester 3		
1	AFBM-ABM	Agri-Food Business Management
2	AMBM-ABM	Agri-Marketing and Brand Management
3	ASCM-ABM	Agri-Supply Chain Management
4	AFRM-ABM	Agri-Finance and Risk Management
5	AEI-ABM	Agri Entrepreneurship and Innovation
Semester 4		
6	ATDI-ABM	Agri-Technology and Digital Innovation
7	AEMIT-ABM	Agri Export Management and International Trade
8	SAEM-ABM	Sustainable Agriculture and Environmental Management
9	AgriI-ABM	Agri Informatics
10	ASAB-ABM	Allied Sectors in Agri-Business

- **Teaching Load of each Faculty - As per AICTE norms**
- **Evaluation Mechanism**

The evaluation mechanism is a part of direct assessments within the OBE framework adopted as a part of Exam Reforms. This evaluation for a course in a semester is of two types based on the type of course -

1. Continuous Evaluation
2. Term-end Examination

1. Continuous Evaluation

Continuous evaluation of students' performance shall be carried out continuously throughout the semester. This shall be by way of his/ her performance in classroom discussion, case studies, project work, presentations, assignments, quizzes, class tests, on-line tests and any other mode of performance assessments as deemed fit by the faculty, as per the requirements of the subject and students' skill development. Forty percent weightage shall be given to this assessment. Each assessment shall be mapped to Course Outcomes as per the Outcome Based Education System.

2. Term-end Examination

Term-end is the final assessment which a student shall take for every course at the end of a semester. This assessment may be carried out in an online mode or in pen and paper format. The assessment format shall be decided by the Director in consultation with the faculty members and academic committee. The assessment shall be mapped to Course Outcomes as per the Outcome Based Education System. The duration of each examination will be 2 hours and 30 minutes.

16. Enrolment & Placement details in the last 3 years:

Year	ACTUAL STUDENTS ADMITTED IN LAST 3 YEARS
2024-25 (Total Intake PGDM 240, FPM10)	200+4=204
2024-25 (Total Intake PGDM 240, FPM10)	224+4=228
2023-24 (Total Intake PGDM 180, FPM10)	180+3=183
2022-23 (Total Intake PGDM)	180

Placement in last three years	Minimum Salary	Maximum Salary	Average Salary
2023-24	INR 3.6 LPA	INR 14.71 LPA	INR 6.56 LPA
2024-25	INR 3.6 LPA	INR 10.00 LPA	INR 6.15 LPA
2025-26	INR 3.6 LPA	INR 12.50 LPA	INR 6.60 LPA

17. List of Research Projects/ Consultancy Works:

Year	Faculty Consultant	Fee/Probono	Project Title	Organization	Brief Description
2025-26	Dr. Shikha Jain	Rs. 250000/-	Strategic Restructuring and Succession Planning	Finepac structures Pvt. Ltd.	The consultancy projects were undertaken, Strategic Restructuring and Succession Planning
	Prof. Shaunak Mainkar & Prof. Darshan Bagade.	Rs.30915/-	Financial Advisory	Arthanand	Financial Consultancy
2024-25	Dr. Shikha Jain	Rs. 75000/-	Academic Standards and Accreditation Framework	Kanj & Co.	Developing a robust academic foundation for its expanding portfolio of professional and skill-based courses.
	Prof. Shaunak Mainkar & Prof. Darshan Bagade.	Rs. 13000/-	ArthAnand-Where Wealth Sparks Happiness	DES IMDR	Financial Consultancy
2023-24	Prof Nishita Desai and Dr Suraj Kamble	Probono	Admission Startergy for Ranade Balak Mandir	Ranade Balmandir	The Project Focused on Conducting the institutional and marketing analysis of the school and suggesttinmg the line of actions to create brad visibility of tjhe school in order to promote Brand awareness and better Enrollments

2022-23	Dr. Abhijeet Shivane	5,25,000	ERP implementation at Central Purchase Committee	DES, Pune	Preparation of a manual for central purchase and estate department level processes at DES in order to establish a centralized, digital, procurement, purchase, stock and inventory management system.
	Prof..Gopa Das	3,50,000	HR Onboarding and Offboarding Process Manual	DES, Pune	Document O&O processes and system currently at various DES constituent units and propose a standardized system to be implemented at central and unit level using digital platforms.
	Dr. Shikha Jain Dr. Abhijeet Shivane Dr.Shilpa Kulkarni	4,75,000	Feasibility of Skill Development Centre at Ishwarpuram	DES, Pune	Mapping of the local economy to document job roles and skill requirements and prepare a detailed project report for the feasibility of an ITI.
2021-22	Dr. Abhijeet Shivane	Pro-bono	ERP implementation at Central Purchase Committee	DES, Pune	Preparation of a manual for central purchase and estate department level processes at DES in order to establish a centralized, digital, procurement, purchase, stock and inventory management system.
	Prof. Gopa Das	Pro-bono	HR Onboarding and Offboarding Process Manual	DES, Pune	Document O&O processes and system currently at various DES constituent units and propose a standardized system to be implemented at central and unit level using digital platforms.
	Dr. Shikha Jain	Pro-bono	Feasibility of Skill Development Centre at Ishwarpuram	DES, Pune	Mapping of the local economy to document job roles and skill requirements and prepare a detailed project report for the feasibility of an ITI.
	Dr. Abhijeet Shivane				
	Dr. Shilpa Kulkarni				
	Dr. Shilpa Kulkarni	Rs. 50000/-	Draft of sustainability report	Integral Process Control Pvt. Ltd.	Generation of sustainability report after examining the relevant data as per GRI audit guidelines

18. MoUs/LoUs with Industries:

S.N.	Name of the Company/Institution	Objective
1.	AnD HR Solutions LLP	Internship, Knowledge Sharing, Skill Development, Domain Testing, Industry Research Projects and Case Studies
2.	Blue Planet Solutions/ Smart Cookie/ Smart Solutions	
3.	J A Solutions	
4.	Mettle Innovations	
5.	Objective Solutions	
6.	Perennial Technologies Pvt. Ltd.	
7.	Prodigitas IT Services Pvt Ltd.	
8.	Skilledge 4.0 Edutech Pvt. Ltd	
9.	Smt.Subhadra K. Jindal College of Nursing , Pune	Knowledge Sharing, Health and Wellness, ICC sessions
10.	DES's Brijlal Jindal College of Physiotherapy , Pune	
11.	IDRAC Business School France	Knowledge Sharing
12.	BFSI Sector Skill Council , Mumbai	Industry Relevant Certification
13.	COEP's BHAU Institute of Innovation, Entrepreneurship & leadership	To promote support entrepreneurship through various activities in association with BHAU
14.	PSB Singapore	Knowledge Sharing
15.	Pune Management Association	Knowledge Sharing & Resource partner
16.	National Institute of Securities Market	Placement opportunities, Career development certification
17.	Fergusson College, Pune	Incubation Centre
18.	Chintamanrao College of Commerce, Sangli	Academic Co-operation
19.	Trading View	Knowledge Sharing
20.	IMDR Alumni Association	Alumani Relations

19. LoA/EoA letters (since inception):

Link: <https://www.imdr.edu//aicte-approval-letters/#Aal>