

**MANDATORY DISCLOSURE**

**1. Name of the Institution**

**Institute of Management Development and Research, Pune**

DES Campus, Agarkar Road,

Deccan Gymkhana,

Pune - 411 004

Mail ID: administration@imdr.edu

Contact no – 020 67656103/6104

**2. Name and address of the Trust and the Trustees**

**Deccan Education Society, Pune**

**Trustees - Contact Details**

Sr. No.	Name	Designation	Address	Mobile Number	E-mail address	DES Email Id
1	Dr.Kunte Sharad Shrikrishna	Trustee	20 Cintamani, Omkareshwar Society, Sahakar Nagar No. 1, Pune 411 009.	9423011899	smarika2010@gmail.com	chairman@despune.org
2	Shri. Athavale Mahesh Anant	Trustee	117/121/2 Nandnandan, Prabhat Road, Lane No. 12, Near Kamla Nehru Park, Erandwane, Pune – 411 004.	9822595741	mahesh.athavale@kanjcs.com	mahesh.athavale@despune.org
3	Shri. Phadke Sagar Shripad	Trustee	793, Saraswatisahniwas, GaonBhag, Sangli - 416416	7030705353	sagar.ca@gmail.com	sagar.phadke@despune.org
4	Shri. Apte Nitin Madhav	Trustee	B/3, Ganeshkunj Society, Rambag Colony, Paud Road, Pune – 411 030.	9422009966	advocateapte@rediffmail.com	nitin.apte@despune.org
5	Adv. Neel Helekar	Trustee	Flat No.15, 2nd Floor, Mayur Building, V.P.Road, Near Congress House, Girgaon, Mumbai- 400004	9820378297	neelhelekar@gmail.com	neel.helekar@despune.org
6	Shri. Jagdish Kadam	Trustee	„Shashwat“, 536, Sind Co.op. Hsg. Soc., Aundh, Pune 411 007.	9822077000	jlk@rajpathinfra.com	jagdish.kadam@despune.org
7	Shri.Anant Hari Joshi	Trustee	"Nandadeep" plot no.6 dattadarshan society, genda mala,satara-415002	9657719827	anant.joshi@despune.org	anant.joshi@despune.org

3. Name and Address of Director

Dr. Shikha Jain  
Director’s Bunglow  
Institute Of Management Development and Research,  
DES Campus, Agarkar Road,  
Deccan Gymkhana,  
Pune - 411 004

4. Name of Affiliating University

Not Applicable

5. Governance

5.1 Members of the Board of Management

S.N.	Name and Profile	Role
1.	Shri Mahesh Athavale Trustee, Member-Governing Body and Council, Deccan Education Society (DES) Head NCLT and Corporate Restructuring Wing, KANJ and Co. LLP	Industrialist – DES nominee Chairman
2.	Shri Pramod Rawat Member-Council, DES Managing Director, Rawat Brothers Furniture Pvt. Ltd.	Industrialist – DES nominee
3.	Shri Jagdish Kadam Trustee, Member-Council, DES Chairman and MD, Raj Path Infracon Pvt. Ltd	Industrialist – DES nominee
4.	Dr. Vinaykumar Acharya Member, Council-DES Associate Professor, Department of Mathematics, Fergusson College (Autonomous), Pune Finance Controller, IMDR	Technologist – DES nominee
5.	Dr. Ashish Puranik Member-Council, DES Vice Principal, Brihan Maharashtra College of Commerce (Autonomous)	Educationist – DES nominee
6.	Dr. Shikha Jain Director, IMDR	Member Secretary
7.	Dr. S.V.D.Nageswara Rao Professor, Shailesh J. Mehta School of Management	Nominee of AICTE
8.	Nominee of State Government	Nominee of State Government
9.	Industrialist/Technologist/Educationist nominated by State Government	Industrialist/Technologist/Educationist nominated by State Government
10.	Dr. Abhijeet Shivane Associate Professor, IMDR	Faculty Representative

11.	Dr.Suraj Kamble Associate Professor, IMDR	Faculty Representative
12.	Shri Kiran Kadam Computer Lab Assistant, IMDR	Non-teaching Staff Representative

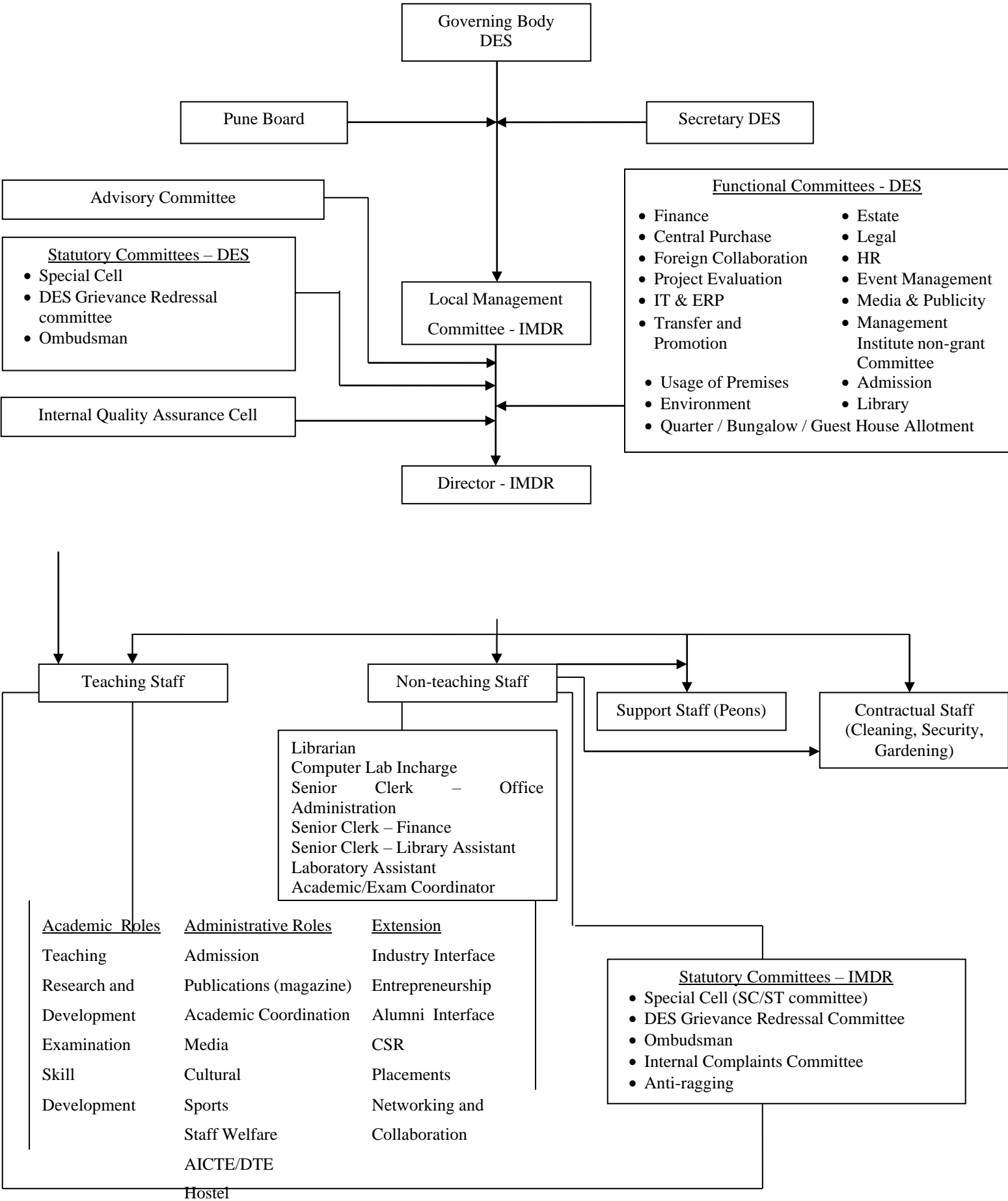
**5.2 Members of Academic Advisory Body**

- 1. Dr. Anant Sardeshmukh, Director General MCCIA
- 2. Mr. Deepak Karandikar, Director Praditi Press Parts Pvt. Ltd
- 3. Dr. Capt. Chandrashekhar Chitale-Noted Academician
- 4. Dr. Philip Coelho-Noted Academician
- 5. Dr.Vasant Bang- Noted Academician
- 6. Mr.Vivek Kele, Director, Teamglobal Logistics Pvt. Ltd
- 7. Mr.Nitin Pangam, Managing Director, Maeflower Consulting
- 8. Mr. Mahesh Athavale - Chairman Local Management Committee
- 9. Dr. Giribala Dewasthale
- 10. Dr. Shikha Jain- Director

**5.3 Frequency of the Board Meeting and Academic Advisory Body**

- Frequency of the Board Meeting - Once in Two Months
- Frequency of the Academic Advisory Body Meeting - Once in a Semester

5.4 Organizational chart and processes



## 5.5 Nature and Extent of involvement of Faculty and students in academic affairs/ improvements

### Faculty Committee

This committee consists of all the full-time faculty members including the Director, the Librarian and representative of the administrative staff. The chairmanship of the meeting is held by rotation by one of the members and the secretary is usually the junior most faculty member. The chairmanship is rotated every academic year. The main responsibilities of this committee are:

- To handle the day-to-day issues of academic and student interface matters.
- To approve new academic initiatives of the institute.
- To propose changes in strategic directions of the institute, especially in academic matters.
- Any other matter that may be of concern to any member

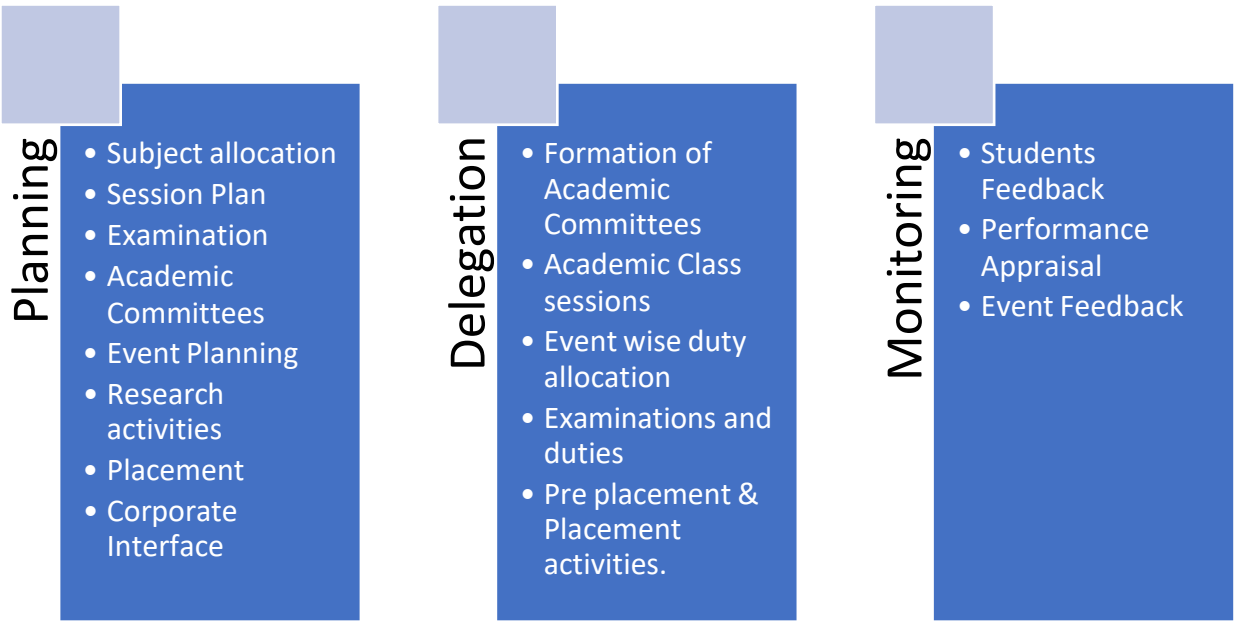
All the bodies of the society provide for concurrent overlapping membership, so that context of an issue discussed at a lower level is available at the next level.

Name of the Committee	Faculty Head	Members
Media and Admissions	Dr. Suraj Kamble	Prof.Gopa Das Prof.Nishita Desai Prof. Darshan Bagade Ms.Chanda Gaikwad Mr.Kiran Kadam
Academics Committee	Prof. Shaunak Mainkar	Dr. Suraj Kamble Prof. Pritha Ubgade Mrs. Chanda Gaikwad Ms. Aparna Malvatkar Mrs. Lata Jori
Examination Committee	Prof.Pritha Ubgade	Dr.Abhijeet Shivane Ms.Amita Kulkarni Mr.Harshad Abhyankar Ms.Aparna Malvatkar Mrs.Lata Jori
Entrepreneurship & InnovationCell	Dr.Abhijeet Shivane	Dr. Sonali Khurjekar Prof. Pritha Ubagade Prof. Nishita Desai Prof. Darshan Bagade Mrs. Lata Jori
Corporate Social Responsibility Committee	Prof. Arati Pendse	Prof. Rasika Datar Prof. Pratik Potadar Prof Darshan Bagade Prof. Nishita Desai Ms. Chanda Gaikwad
Internship Committee	Dr. Sonali Khurjekar	Dr.Sanmath Shetty Dr Prashant Dhopavkar Prof.Gopa Das Prof.Shaunak Mainkar Mr.Pradeep Thopte
Placement Committee	Dr.Sanmath Shetty	Dr.Sonali Khurjekar Dr.Vipra Tiwari Prof.Rasika Datar Prof.Shaunak Mainkar Mrs.Amita Kulkarni
Research and Development Committee	Dr.Shruti Nagar	Dr.Sanmath Shetty Dr.Abhijeet Shivane Dr.Suraj Kamble Dr. Prashant Dhopavkar Mr.Pradeep Thopte

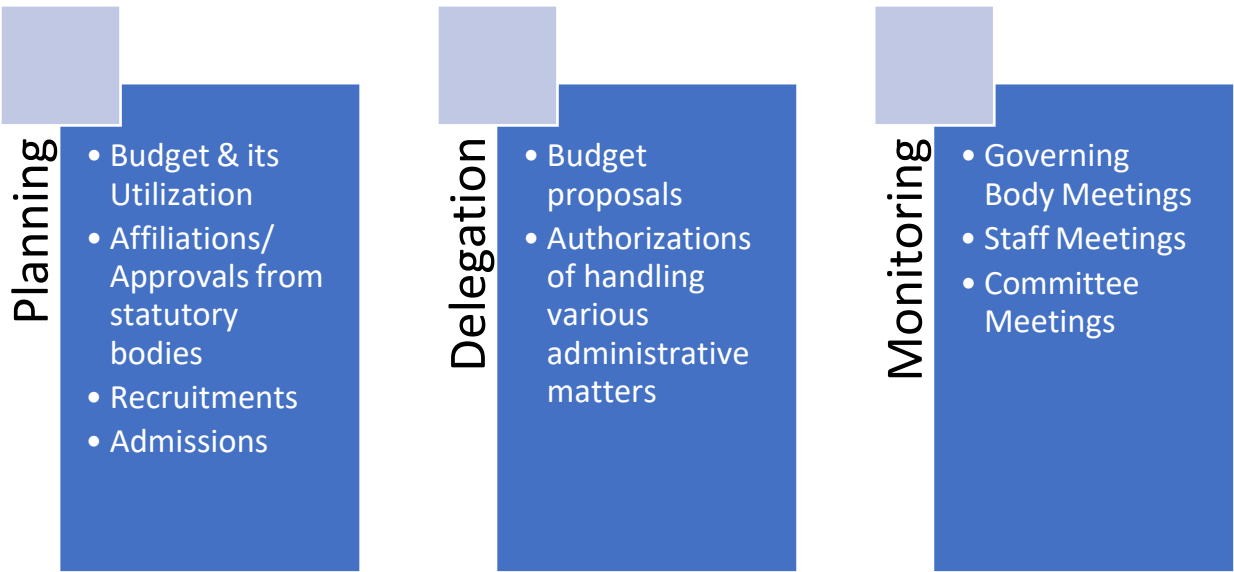
<b>Institution Industry Alumni Interface Committee (IIC)</b>	Prof. Ashish Marathe	Dr. Prashant Dhopavkar Prof. Rasika Datar Mr. Kiran Kadam
<b>Library, Knowledge Resources and Publications, Booklocked Club</b>	Prof.Pratik Potdar	Dr.Shruti Nagar Prof.Pritha Ubgade Prof.Rasika Datar Mr.Pradeep Thopte Ms.Aparna Malvatkar
<b>International Relations and Consultancy</b>	Dr Vipra Tiwari	Prof Ashish Marathe Prof Prajakta Pradhan Prof Rasika Datar Dr Prashant Dhopavkar Mrs Lata Jori Prof Shaunak Mankar
<b>Equal Opportunity and Facilitation Cell</b>	Prof. Arati Pendse	<b>Faculty</b> Dr. Shruti Nagar Pratik Potadar Aprna Malwadkar  <b>NGO Representative</b> Snehal Mandake Joshi Physiotherapy DES. (M)
<b>ERP and IT</b>	Prof.Prashant Dhopavkar	Mr.Kiran Kadam Mr.Harshad Abhyankar

5.6 Mechanism/ Norms and Procedure for democratic/ good Governance

1. Academics



2. Administration



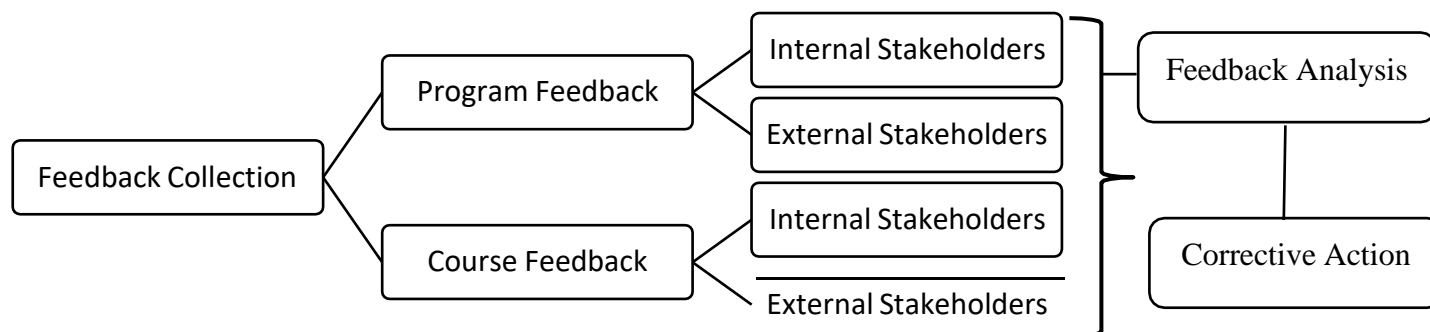
## 5.7 Student Feedback on Institutional Governance/ Faculty performance

IMDR implements a structured feedback mechanism from various stake holders to ensure quality teaching learning process and a conducive academic environment. The stakeholders play a vital role in the evaluation, development and enhancement of the quality of the learning experience. Feedback from stakeholders allows the institute to evaluate and improve academic and administrative processes.

Feedback mechanism has two components –

- Feedback collection and analysis
- Corrective action

Broad areas of feedback include Course Feedback and Program Feedback. The mechanism is as follows –



### Feedback Committee

Feedback collection, analysis and monitoring of corrective actions is done by Committee on Academics.

### Feedback Collection and Analysis

S.N.	Feedback Tool	Respondent	Frequency	Area
1.	Faculty Feedback	Students	Semester-wise	Course Feedback
2.	Alumni Feedback	Alumni	Annual	Program Feedback
3.	Recruiter Feedback	Recruiters	Annual	Program Feedback
4.	Exit Feedback	Passing-out Batch	Batch-wise	Program Feedback
5.	Parents Meet	Parents	Annual	Program Feedback
6.	LMC Meeting	Management	Once in Two Months	Resource Utilization
7.	Mentor meeting	Students	Once in a week	Overall Learning Experience
8.	Event Feedback	Students	Post event	Event experience and impact
9.	Library Feedback	Students, Faculty	Annual	Learning resources

## 5.8 Grievance Redressal mechanism for Faculty, staff and students

In order to provide opportunities for redressal of certain grievances of students already enrolled in any institution, as well as for those seeking admission to such institutions, AICTE has notified All India Council for Technical Education (Redressal of Grievance of Students) Regulations, 2019 vide F. No. 1-101/PGRC/AICTE/Regulation/2019 dated 07.11.2019 for establishment of grievance redressal mechanism for all AICTE approved Technical Institutions. As per these rules and regulations addressed by the AICTE, for student or other stake holders in an Institution, “Grievance Redressal Committee” of Institute of Management Development and Research, Pune, has been constituted with following Staff in different positions to enquire the nature and extent of grievance with the following guidelines -

- A complaint from an aggrieved student relating to the institution shall be addressed to the Chairperson, Student Grievance

Redressal Committee (SGRC).

- Every AICTE approved institution shall constitute Student Grievance Redressal Committee (SGRC) with the following composition, namely:
  - Principal of the College- Chairperson
  - Three senior members of the teaching faculty to be nominated by the Principal as Members and out of three one member shall be female and other from SC/ST/OBC category
  - A representative from among students of the College to be nominated by the Principal based on academic merit/excellence in sports/performance in co-curricular activities-
  - Special Invitee.
- The term of the members and the special invitee shall be of two years.
- The quorum for the meeting including the Chairperson, but excluding the special invitee, shall be three.
- In considering the grievances before it, the SGRC shall follow principles of natural justice.
- The SGRC shall send its report with recommendations, if any, to the concerned institution and a copy thereof to the aggrieved student, within a period of 15 days from the date of receipt of the complaint.
- Any student aggrieved by the decision of the Student Grievance Redressal Committee may prefer an appeal to the Ombudsperson, within a period of fifteen days from the date of receipt of such decision.

Ombudsman details are as follows -

Ombudsman Details	
Committee type	OMBUDSMAN
AICTE Notification no.	F.No. 1-101/PGRC/AICTE/Regulation/2019
Dated	13-08-2020
Name of the Ombudsperson	Dr. Devi Singh
Address	C/o Grievance Redressal Cell, All India Council of Technical Education, Nelson Mandela Marg, New Delhi -110070
e-mail address	pubgrv@aicte-india.org
Designation (Not below the rank of District Retired Judge or a Retired Professor)	Former Director, IIM, Lucknow

Grievance Redressal Committee	
Name	Designation
Dr. Shikha Jain	Director-IMDR
Prof. Amita Kulkarni	Faculty Member
Dr.Abhijeet Shivane	Faculty Member
Prof.Gopa Das	Faculty Member
Prof.Pritha Ubgade	Faculty Member
Student Representative	
Student Representative	

**Online Grievance Redressal Mechanism**

Student grievances may be submitted online using the following link -

[https://docs.google.com/forms/d/1vUVnxIhQYYIkSpPQv9-9n02rLS7eNfWUTP\\_gfneCKb0/viewform?edit\\_requested=true](https://docs.google.com/forms/d/1vUVnxIhQYYIkSpPQv9-9n02rLS7eNfWUTP_gfneCKb0/viewform?edit_requested=true)

**5.9 Establishment of Anti Ragging Committee**

Sr. No.	Name	Designation
1	Dr. Shikha Jain	Director
2	Joint Director Higher Education	Member
3	Representative of Police	Member
4	Shri Sanjay Mayekar Representaive of Local Media	Member
5	Ms. Suniti Parundekar Representative of NGO	Member
6	Prof. Arati Pendse	Faculty In charge
7	Dr. Sanmath Shetty	Faculty Member
8	Prof. Ashish Marathe	Faculty Member
9	Mr. Suhas Bhatkar (M) 9822322759	Parent Representative DM II
10	Parent Representative DM I	
11	Akash Gaware (M) 8975894765	Student Representative DM II
12	Rucha Dokhe (M) 9881481303	Student Representative DM I
13	Ms. Chanda Gaikwad	Non Teaching Staff member
14	BOM Chairman	Permanent Invitee

**5.10 Establishment of Online Grievance Redressal Mechanism**

Student grievances may be submitted online using the following link -

[https://docs.google.com/forms/d/1vUVnxIhQYYIkSpPQv9-9n02rLS7eNfWUTP\\_gfneCKb0/viewform?edit\\_requested=true](https://docs.google.com/forms/d/1vUVnxIhQYYIkSpPQv9-9n02rLS7eNfWUTP_gfneCKb0/viewform?edit_requested=true)

**5.11 Establishment of Internal Complaint Committee (ICC)**

The Internal Complaints Committee (ICC) receives and redresses complaints related to sexual harassment on IMDR campus.

Name	Designation
Dr.Vipra Tiwari	Presiding Officer
Dr.Prashant Dhopavkar	Faculty Member
Mrs.Arati Pendse	Faculty Member
Non-teaching Member (2)	
Mr. Jugal Rathi	Representative from NGO
Student Members (4)	

**5.12 Establishment of Committee for SC/ ST - Special Cell**

Shri Milind Kamble	Chairman
Dr.Anand Katikar	Member
Dr.R.A.Kulkarni	Member
Adv.Rajashree Thakar	Member
Smt.Urmila Sarkar	Member
Dr.Nirmala Talpe	Member
Dr.Rupali Wadekar	Member
Shri Dhananjay Kulkarni	Member
Dr.Vinaykumar Acharya	Member-Secretary

**5.13 Internal Quality Assurance Cell**

**Objectives and Scope**

IQAC shall evolve mechanisms and procedures for -

- 1. Ensuring timely, efficient and progressive performance of academic, administrative and financial tasks
- 2. Relevant and quality academic/ research programs
- 3. Equitable access to and affordability of academic programs to all
- 4. Optimization and integration of modern methods of teaching and learning
- 5. The credibility of assessment and evaluation process
- 6. Ensuring the adequacy, maintenance and proper allocation of support structure and services
- 7. Sharing of research findings and networking with other institutions in India and abroad.

**Functions**

Some of the functions expected of the IQAC are -

- 1. Development and application of **quality benchmarks**
- 2. **Parameters for various academic and administrative activities** of the institution

3. Facilitating the **creation of a learner-centric environment** conducive to quality education and faculty maturation to adopt the required knowledge and technology for participatory teaching and learning process
4. Collection and analysis of **feedback from all stakeholders** on quality-related institutional processes
5. **Dissemination of information** on various quality parameters to all stakeholders
6. Organization of **inter and intra institutional workshops, seminars** on quality related themes and promotion of quality circles;
7. **Documentation** of the various programs/activities leading to quality improvement
8. Acting as a nodal agency of the Institution for coordinating **quality-related activities**, including adoption and dissemination of best practices
9. Development and maintenance of **institutional database through MIS** for maintaining /enhancing the institutional quality
10. Periodical conduct of **Academic and Administrative Audit** and its follow-up
11. Preparation and submission of the **Annual Quality Assurance Report (AQAR)** as per standard guidelines and parameters.

### **Composition of the IOAC**

S.No.	Name	Profile	Description
1	Mr. Anil Kulkarni	Strategy & leadership Coach IMDR Alumnus(Batch 1978-80)	Industrialist/Employer
2	Mr. Narendra Kamath	Chief Operating Officer – SME Finance IMDR Alumnus(Batch 1996-98)	Industrialist/Employer
3	Mr. Chakor Gandhi	Professional Certified Coach - International Coach Federation, G.G. Career Consultants Pvt Ltd IMDR Alumnus(Batch 1980-82)	Industrialist/Employer
4	Mr. Deepak Karandikar	Managing Director & CEO Praditi Press Parts Pvt. Ltd. IMDR Alumnus(Batch 1980-82)	Alumnus
5	Mr. Rajeev Sanghavi	Founder & Director, Fortune Personnel Services IMDR Alumnus (Batch 1987-89)	Alumnus
6	Dr. Swati Shiradkar	Dean, Shri Ramchandra Institute of Medical Sciences, Aurangabad, Maharashtra	Representative of Civil Society
7	Dr. Samir Terdalkar	Assistant Professor, FCP	Management Representative

S.No.	Name	Profile	Description
1	Dr. Shikha Jain	Director, IMDR	Chairperson
2	Dr. Shweta Jain	Associate Professor, IMDR	IQAC Coordinator
3	Dr. Suraj Kamble	Associate Professor, IMDR	Teaching Representative
4	Dr. Sonali Khurjekar	Asst. Professor, IMDR	Teaching Representative
5	Prof. Shaunak Mainkar	Asst. Professor, IMDR	Teaching Representative
6	Mrs. Amita Kulkarni	College Examination Officer	Non-Teaching Representative
7	Mr. Siddhanth Iyer - PGDM II	Student - PGDM II	Student Representative

6. Programmes

6.1 Name of Programmes approved by AICTE

Post Graduate Diploma in Management

6.2 NBA Accreditation Status		
1	Name/ List of Programmes/ Courses Accredited	Post Graduate Diploma in Management
2	Accreditation Status	Accredited for Years 2023-24,24-25,25-26

6.3

Sr. No	Particular	Data				
1	Name	PGDM				
2	Number of seats	180				
3	Duration	Two Years Full Time				
4	Cut off marks/rank of admission during the last three years	Not Applicable				
5	Fee	PGDM I - Rs. 2.50 lakh, PGDM II - Rs. 2.50 lakh				
6	Placement Facilities	Yes				
7	Campus placement in last three years with minimum salary, maximum salary, and average salary	Year	Minimum Salary	Maximum Salary	Average Salary	
		2020-21	INR 3.6 LPA	INR 10LPA	INR 5.50LPA	
		2021-22	INR 3.6 LPA	INR 10LPA	INR 5.43LPA	
		2022-23	INR 3.6 LPA	INR 12.9 LPA	INR 6.75 LPA	

## 7. Faculty

### Regular Faculty

1. Dr. Shikha Jain
2. Dr. Abhijeet Shivane
3. Dr. Suraj Chandrakant Kamble
4. Prof. Pradnya Mahajan
5. Dr. Shruti Nagar
6. Prof. Gopa Das
7. Prof. Pritha Ubgade
8. Prof. Vipra Tiwari
9. Prof. Rasika Datar
10. Dr. Prashant Dhopavkar
11. Dr. Sanmath Shetty
12. Dr. Sonali Khurjekar
13. Prof. Pratik Potdar
14. Prof. Arati Pendse
15. Prof. Nishita Desai
16. Prof. Ashish Marathe
17. Prof. Darshan Bagade
18. Prof. Shaunak Mainkar
19. Prof. Amita Kulkarni
20. Prof. Harshad Abhyankar
21. Prof. Chanda Gaikwad

**Regular Faculty: Student Ratio - 1 :20**

## Profile of Director / Faculty

Name	Date of Birth	Education Qualification	Work Experience - Teaching	Work Experience - Research	Work Experience - Other	Area of Specialization	Courses Taught	No.of papers published	Books Authored / Co-authored	Other Publications	Projects Carried Out	Patents	Technology Transfer
Dr. Shikha Jain	29-09-1974	PGDM, SET, Ph.D, M.A.	20 years	10 years		General Mgt.	Global Business Environment, Economics, Marketing	12	2				
Dr Abhijeet Arvind Shivane	21-10-1973	PhD, MBA , MMS, DBM , BE (Mechanical)	19 years	0	04 years	Operations	Business Statistics, Operations Management, Logistics & Supply Chain Management, Purchase	03		01 article published in Daily Loksatta, 13 articles published on Linked In	02 (PMPML 2011, Solar Project 2018-19)		
Dr.Suraj Chandrakant Kamble	15-04-1986	PhD, MBA, NET, B.Com	11 Year	7 Years	1 Years	Marketing and HR	Management Proces,s Business Research Method, Retail Management, Personal Selling and Sales Management, Digital Marketing,	11			2		

							Marketing Research, Entrepreneurs hip						
Prof. Pradnya Mahajan	24- 08- 1969	BCS,MDB A,MBA	15 years	0	6 years	Systems	Business Analytics, Business Information Systems, ERP(SAP), Business Analysis				Developm ent of Exam Software, In-house portal,Co mputerCe nter renovation , Implement ation of ERP, Website Re-design, Systems Curriculu m design		

Dr Shruti Nagar	03-11-1981	M.Com, MBA , Ph.D , UGC (NET)	11 years and five months	3 years	4 months	Finance	Accounting for Managers, Financial Management, Financial Institutions & Markets, Security Analysis and Portfolio Management, Managerial economics, Business ethics , Cost Accounting			14 research papers in Journals and 13 publications in conference proceedings			
Prof. Gopa Das	19-09-1983	MPM, PGDM	12 years	5 years	6 months	HR	HRM,OB	12	1	Industrial sociology			
Prof. Pritha Ubgade	25-11-1984	BE, MBA	5 years	3 years	4.3 years	Marketing	Op. Research, Design think, System thinking, Retail						
Dr. Vipra Ashish Tiwari	27-02-1977	B.Tech, PGDM, MPM	20 years	2 years		IB and HR	Organization design, IB, HRM, Cross culture Mgt	4		2 case studies			

Prof. Rasika Datar	06- 11- 1965	MDBA, BA	25 years		5 years	Marketing	Direct Marketing And Customer Contact Management, Entrepreneurs hip and Business Planning						
Dr. Prashant Dhopavkar	07- 01- 1976	BE, Ph.D.	7 years		23 years	IT	Systems, Strategic Mgt. Of IT						
Dr. Sanmath Shetty	18- 03- 1985	Ph.D. MBA (HR & Fin.), BA, DLL & LW, Dip in T&D	12 years	12 years	1 years	Human Resource Management	Legal Aspects of Business, Organization al Behaviour, Human Resource Management, Training and Development, Strategic Management.	16 (5 UGC, 1 Scopus & 10 Conferenc e Preceedin gs)	Co- Authored1				
Dr Sonali Khurjekar	dd- mm- yy 20- 06- 1973	B. Pharmacy, MBS (HR), Ph.D	10 years	After PhD -02 years	Nil	Human Resource	Management concepts and Applications, HRM, Business Communicati on, Change Management, Business Ethics	12	2 Self Learning Material for subjects:  Business Communicati on, Business English Communicati on		Minor Research Project -01		

Prof. Pratik Abhay Potdar	10-06-1989	BCom, MCom. MPhil, CS CA(Inter) SET	9 years	1 year	4.5 years	International Trade	EXIM, Strat Mgmt, Supply Chain, E-Com Logistics						
Prof. Arati Pendse	12-03-1968	B.Sc., M.A., L.L.B., A.D.C.S.S. A., P.G.D.C.F. C.	15 years	17 years		Psychology	Counselling, Career Development		1				
Prof. Nishita Desai	6-07-1990	MBA, B.COM.			6	Human Resource Management, Marketing	Self & career Dev., HR Talent Acquisition, Integrated Marketing Comm.	8					
Prof. Ashish Marathe	27-08-1979	BE, PGDM	2		17		Material Mgt., Mfg. Mgt, Facility Mgt., Management of Quality						
Prof. Darshan Bagade	14/01/1997	M. COM, NET	2		3	Finance	Venture Capital,project fin,acc 4 mgr						
Prof. Shaunak Mainkar	12-10-1995	M. COM, NET,SET	5	2	2	Finance	Security Portfolio & Mgt.	2					
Prof. Chanda Gaikwad	18-08-1983	M.B.A. B.COM.			2.5 years	Finance							

Prof. Amita Kulkarni	29-12-1975	MPM, BA			14 years	HR	Human Resource Management						
Prof. Harshad Abhyankar	29-02-1988	MBA, BBA			8.5 years	Marketing	General Management						

8. Fee

Fees Structure (2023-25 Batch)

Course Fee for The PGDM (2023-25) Batch:

PGDM Batch (2023-25)	Amount (in Rs)
Year 1	2,50,000
Year 2	2,50,000

10. Admission

Number of seats sanctioned with the year of approval

Number of seats sanctioned -180 subject to annual extension of approval by AICTE

Number of Students admitted under various categories each year in the last four years

Category	2022-23	2021-23	2020-22
Open	117	129	90
OBC ( Includes VJ, NT, SBC)	57	44	27
SC	6	5	3
ST	0	0	0
Total	180	178	120

Number of applications received during last two years for admission under Management Quota and number admitted

- Not Applicable

11. Admission Procedure

Mention the admission test being followed, name and address of the Test Agency and its URL (website)

As per AICTE Norms

Number of seats allotted to different Test Qualified candidate separately (AIEEE/ CET (State conducted test/ University tests/ CMAT/ GPAT)/ Association conducted test)

Not Applicable

Calendar for admission against vacant seats:

As per AICTE Schedule

12. Criteria and Weightages for Admission

Eligibility to admission to PGDM program is based on AICTE Guidelines. Selection of candidate is based on performance in Group Work & Behavioral Event Interview.

13. Mention the cut-off Levels of percentage and percentile score of the candidates in the admission test for the last three years-

Not Applicable

**14. Results of Admission Under Management seats/Vacant seats**

Not Applicable

**15. Information of Infrastructure and Other Resources Available**

Room type	Carpet area (in sq. m)
Library	185.78
Auditorium	132
Classroom1	67.81
Classroom2	67.81
Classroom-3	67.81
Classroom-4	67.81
Classroom-5	67.81
Classroom-6	67.81
Tutorial Room	34.27
Computer Centre	175.1
Boy's Common Room	75
Girls Common Room	75
Canteen	150
First aid	10
Housekeeping	10
Board Room	38.27
Exam office	30
Placement room	36.22
Faculty rooms	60
Toilets	150
Office	156.67
Director's office	40.3
Central Stores	30
Maintenance	20
Pantry	20
Stationary and Reprographic Facility	10
Security	10

**Barrier Free Built Environment for disabled and elderly persons.**

Architect certificate available on request in the institute office

**Occupancy Certificate**

Available on request in the institute office

**Fire and Safety Certificate**

Form A & B Available on request in the institute office

**Hostel Facilities**

Facility is available for girls in BMCC hostel & for boys in BMCC & Fergusson college hostel.

**Library Facility**

S.N.	Facility	Existing
1.	Titles	15575
2.	Volumes	18008 (Total Library Books as per AccessionRegister)
3	Number of National Journals	08
4	Number of International Journals	13
5	E-journals	Sage Online Journals
6	Database	EBSCo eBooks Subscription Businesscor Collection
7	Reading Room Seating	100
8	Digital Library in reading room	12

Computing facility

Computer Details	Particulars
Number of PCs/Laptops exclusively available for Students	88
Number of PC"s in the Library	15
Number of PC"s in Administration Office	5
Number of PC"s for Faculty	18
Number of PC"s for Language Lab	26
Internet Bandwidth	400 mbps
Internet Contention Ratio	1:1
Number of Printers available for students	5
Number of Legal system software	5
Number of Legal application software	1

Innovation Cell

IMDR Innovation Council (IIIC) has been established with guidance from MHRD"s Innovation Cell. The concentration of council initiatives will be on providing a conducive ecosystem to nurture a culture of Innovation and Enterprise at IMDR. Structured activities, with dedicated resources have been identified which will support idea generation, incubation and successful start-ups. Creative energy of our students will be channelized to promote start-ups and entrepreneurial ventures.

Faculty In-charge	Members
Dr.Abhijeet Shivane	<b>Faculty members</b> Dr. Sonali Khurjekar Prof. Pritha Ubagade Prof. Nishita Desai Prof. Darshan Bagade Mrs. Lata Jori  <b>Students</b> Mohil Bhosale Vayu Jain Gaurav Khandebharad Anam Shaikh Pooja Ghuge Aanchal Khinvsara

Social Media Cell

Role and Functions -

1. To promote IMDR and its activities on all Digital platforms
2. To coordinate with the DES media cell
3. To create content for all digital platforms (Website, LinkedIn, YouTube, Instagram, Twitter, Blogs)
4. To handle all social media accounts

Head	Members
Dr. Suraj Kamble	Prof.Gopa Das Prof.Nishita Desai Prof. Darshan Bagade Ms.Chanda Gaikwad Mr. Kiran Kadam

## Compliance of the National Academic Depository (NAD), applicable to PGCM/ PGDM Institutions and University Departments

### National Academic Depository (NAD)

“National Academic Depository (NAD) <https://nad.ndml.in/> is a National System set-up by Ministry of Human Resources Development and University Grants Commission by appointing NSDL Database Management Limited (NDML) to facilitate Academic Institutions to Digitally, Securely and Quickly issue Online Academic Awards to the Students directly in their online NAD Account. The student can access certificate at any time and authorise employers, banks to view and verify the certificates. No more need to carry originals, submit attested photocopies, wait for verification of documents, NAD makes it online now. Join now!"

IMDR students may access their results through NAD after registering, following due procedure.

### List of facilities available

#### ☐ Games and Sports Facilities

Cricket Ground, Gymnasium, Basket Ball Ground, Table Tennis, Carrom, Chess, Badminton

#### ☐ Extra-Curricular Activities

Industrial Visit, Pune Darshan, Guest Lectures, BSE office visit, CSR activities

#### ☐ Soft Skill Development Facilities –

Language Lab Activities, Communication skills, Management Skills sessions, Personality Development Session, Interview skills, Grooming

### Teaching Learning Process

#### The Curriculum Structure and Design

The document is divided in following sections

- The learning context of PGDM
- The curriculum and the institutional purpose
- Curriculum objectives
- Curriculum structure in support of the objectives
- Need for an integrated curriculum
- Approach to Foundation and Core courses
- List of subjects for the first year
- Content outline (subject-wise)
- Assessment

**Subject List –**

Semester : 1	
1	Sociology for Managers
2	Organizational Behavior and Psychology for Managers
3	Business Information Systems
4	Business Statistics and Introduction to R
5	Accounting For Managers
6	Managerial Economics
7	Self and Career Development
8	Management Processes
9	Business Communication I
10	Commercial Geography and Foreign Trade
11	Legal Aspects of Business

Semester : 2	
1	Business Research Methods
2	Human Resource Management
3	Introduction to Supply Chain and Operations Management
4	Marketing Management
5	Financial Management
6	Introduction to ERP (SAP) – Half Credit
7	Business Communication II
8	Entrepreneurship and Business Planning
9	Emotional Intelligence – Half Credit

S. No	Subjects	Regular/ Elective
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	Semester - III		
<b>Generic Elective</b>	1	Strategic Management	Area of Concentration
	2	Systems Thinking	Area of Concentration
	3	Corporate Social Responsibility and Social Impact Assessment	Elective
	4	Services Management	Elective
	5	Management of Quality	Elective
	6	Cybersecurity	Elective
<b>Marketing</b>	1	Personal Selling and Sales Management	Area of Concentration
	2	Business-to-Business Selling	Area of Concentration
	3	Product and Brand Management	Area of Concentration
	4	Integrated Marketing Communication	Elective
	5	Consumer Behaviour	Elective
	6	Direct Marketing and Customer Contact Management	Elective
<b>Human Resource</b>	1	HR Planning and Talent Acquisition	Area of Concentration
	2	Performance Management Systems	Area of Concentration
	3	Employee Legislation	Area of Concentration
	4	Employee Learning and Development	Elective
	5	Competency based HRM	Elective
	6	Conflict Management and Negotiation	Elective
<b>Finance</b>	1	Financial Institutions, Markets and Services	Area of Concentration
	2	Security Analysis and Portfolio Management	Area of Concentration
	3	Credit Risk Management	Area of Concentration
	4	Project Finance	Elective
	5	Fixed Income Securities	Elective
	6	Venture Capital and Private Equity	Cross Elective with ESM
	7	International Finance	Cross Elective with IT
<b>Supply Chain &amp; Ops</b>	1	Logistics Management	Area of Concentration
	2	Purchase Management	Area of Concentration
	3	Materials Management	Area of Concentration
	4	Facility Management	Elective
	5	Manufacturing Management	Elective
	6	Global Sourcing	Cross Elective with IT
<b>IT</b>	1	Geopolitics and International Relations	Elective
	2	EXIM Policy and Procedures	Elective
	3	International Finance	Cross Elective with Finance
	4	Global Sourcing	Cross Elective with Operations
	5	Economics of Foreign Trade	Elective
<b>BA</b>	1	Business and Data Understanding	Area of Concentration
	2	Data Science for Business	Area of Concentration
	3	Analytical Problem Solving Framework	Area of Concentration
<b>BTS</b>	1	Fundamentals of Business Analytics	Elective
		Managing Digital Innovation and Transformation	Elective
<b>Ent &amp; SM</b>	1	Emerging Startup Business Opportunities	Elective
	2	Innovation and IPR	Elective
	3	Venture Capital and Private Equity	Cross Elective with Finance

	S. No	Subjects	Regular/ Elective
	Semester - IV		
<b>Generic Elective</b>	7	Business Ethics and Values	Area of Concentration
	8	Project Management	Area of Concentration
	9	Business Analysis	Elective
	10	Design Thinking	Elective
	11	Public Relation	Elective
	12	Environment, Social, and Governance Impact and Frameworks	Elective
<b>Marketing</b>	7	Marketing Strategy	Area of Concentration
	8	Marketing Research	Elective
	9	Retail Management	Elective
	10	Distribution Management	Cross Elective with Operations
	11	International Marketing	Elective
	12	Pricing Management	Cross Elective with Finance
<b>Human Resource</b>	7	Employee and Industrial Relations	Area of Concentration
	8	Employee Compensation and Benefits	Elective
	9	Strategic Human Resource Management	Elective
	10	Organizational Design and Development	Elective
	11	Knowledge Management	Cross Elective with BTS
	12	Cross-Cultural Management	Cross Elective with IT
<b>Finance</b>	8	Corporate Finance	Area of Concentration
	9	Tax Planning and Management	Elective
	10	Mergers, Acquisitions and Corporate Restructuring	Elective
	11	Financial Planning and Wealth Management	Elective
	12	Derivatives	Elective
	13	Pricing Management	Cross Elective with Marketing
<b>Supply Chain &amp; Ops</b>	7	Decision Techniques	Area of Concentration
	8	Strategic Initiatives	Elective
	9	Quality Tools and Techniques	Elective
	10	Operations Research	Elective
	11	Distribution Management	Cross Elective with Marketing
	12	Transport Insurance	Cross Elective with IT
<b>IT</b>	6	Global Business Environment and Strategy	Elective
	7	Transport Insurance	Cross Elective with Operations
	8	International Marketing	Cross Elective with Marketing
	9	Cross-cultural Management	Cross Elective with HR
<b>BA</b>	4	Big Data Analytics	Elective
	5	Machine Learning Using Advanced Analytical Tools	Elective
<b>BTS</b>	5	Systems Engineering	Elective
	6	Strategic Management of IT	Elective
	7	Knowledge Management	Cross Elective with HR
<b>Ent &amp; SM</b>	4	Family Business Management	Elective
	5	Rural Entrepreneurship	Elective
	6	Social Entrepreneurship	Elective

### Value Added Programs

S.N.	EDP	Area
1	Entrepreneurship Lab I	Entrepreneurship
2	Entrepreneurship Lab II	Entrepreneurship
3	Financial Modelling	Finance
4	Fintech	Finance
5	Financial Analytics	Finance
6	Personality Development and Impression Management	General Management
7	Excel and VBA	General Management
8	PoSH Act	HR
9	Human Resource Information System (HRIS)	HR
10	HR Analytics	HR, Business Analytics
11	Export Finance	International Trade, Finance
12	Global Logistics	International Trade, Operations
13	Marketing Analytics	Marketing
14	Digital Marketing	Marketing, Entrepreneurship
15	E – Commerce	Marketing, Finance, Operations, Systems
16	Lean Six Sigma Yellow Belt Certification	Operations
17	Lean Six Sigma Green Belt Certification	Operations
18	Supply Chain Analytics	Operations, Business Analytics
19	Application of Rapid Prototyping and 3D Printing	Operations, Entrepreneurship
20	Internet of Things	Systems

**Academic Time Table with the name of the Faculty members handling the Course**

**SEM – I**

**Semester - I Division A**

<b>Days</b>	<b>MONDAY</b>	<b>TUESDAY</b>	<b>WEDNESDAY</b>	<b>THURSDAY</b>	<b>FRIDAY</b>	<b>SATURDAY</b>
<b>Timings</b>						
8.00 - 9.00	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	Business Information System Dr. Prashant Dhopavkar	Organisational Behavior & Psychology For Managers Prof. Gopa Das	Business Information System Dr. Prashant Dhopavkar	Sociology For Managers Prof. Pratik Potdar	
9.00 - 10.00	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	Management Processes Prof. Pritha Ubgade	Management Processes Prof. Pritha Ubgade	Business Information System Dr. Prashant Dhopavkar	Sociology For Managers Prof. Pratik Potdar	
10.00 - 10.15	<b>Break</b>					
10.15 - 11.15	Self & Career Development Prof. Nishita desai	Business Statistics with Introduction to R Dr. Abhijeet Shivane	Managerial Economics Prof. Shaunak Mainkar	Management Processes Prof. Pritha Ubgade	Managerial Economics Prof. Shaunak Mainkar	
11.15 - 12.15	Self & Career Development Prof. Nishita desai	Organisational Behavior & Psychology For Managers Prof. Gopa Das	Business Statistics with Introduction to R Dr. Abhijeet Shivane	Organisational Behavior & Psychology For Managers Prof. Gopa Das	Accounting For Managers Dr. Shruti Nagar	
12.15 - 1.00	<b>Lunch</b>					
1.00 - 2.00	Business Statistics with Introduction to R Dr. Abhijeet Shivane	Business Communication - I Dr. Sonali Khurjekar	Legal Aspect of Business Dr. Sanmath Shetty	Self & Career Development Prof. Nishita desai	Managerial Economics Prof. Shaunak Mainkar	
2.00 - 3.00	Business Communication - I Dr. Sonali Khurjekar	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	Accounting For Managers Dr. Shruti Nagar	Legal Aspect of Business Dr. Sanmath Shetty	<b>Mentor Meeting</b>	
3.00 - 3.15	<b>Break</b>					
3.15 - 4.15	Legal Aspect of Business Dr. Sanmath Shetty	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	Business Communication - I Dr. Sonali Khurjekar	1) Library Hours 2) Project Work 3) Committee Work	
4.15 - 5.15	Accounting For Managers Dr. Shruti Nagar	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	Sociology For Managers Prof. Pratik Potdar	1) Library Hours 2) Project Work 3) Committee Work	
5.15 - 6.15	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	

**Semester - I Division B**

<b>Days</b>	<b>MONDAY</b>	<b>TUESDAY</b>	<b>WEDNESDAY</b>	<b>THURSDAY</b>	<b>FRIDAY</b>	<b>SATURDAY</b>
<b>Timings</b>						
8.00 - 9.00	Self & Career Development Prof. Nishita desai	Legal Aspect of Business Dr. Sanmath Shetty	Business Information System Dr. Prashant Dhopavkar	Legal Aspect of Business Dr. Sanmath Shetty	Self & Career Development Prof. Nishita desai	
9.00 - 10.00	Legal Aspect of Business Dr. Sanmath Shetty	Business Information System Dr. Prashant Dhopavkar	Organisational Behavior & Psychology For Managers Prof. Gopa Das	Management Processes Dr. Suraj Kamble	Organisational Behavior & Psychology For Managers Prof. Gopa Das	
10.00 - 10.15	<b>Break</b>					
10.15 - 11.15	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	Business Communication - I Dr. Sonali Khurjekar	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	Business Information System Dr. Prashant Dhopavkar	
11.15 - 12.15	Sociology For Managers Prof. Pratik Potdar	Business Statistics with Introduction to R Dr. Abhijeet Shivane	Organisational Behavior & Psychology For Managers Prof. Gopa Das	Sociology For Managers Prof. Pratik Potdar	Management Processes Dr. Suraj Kamble	
12.15 - 1.00	<b>Lunch</b>					

1.00 - 2.00	Managerial Economics Prof. Shaunak Mainkar	Management Processes Dr. Suraj Kamble	Managerial Economics Prof. Shaunak Mainkar	Business Communication - I Dr. Sonali Khurjekar	Accounting For Managers Dr. Shruti Nagar	
2.00 - 3.00	Accounting For Managers Dr. Shruti Nagar	1) Library Hours 2) Project Work 3) Committee Work	Managerial Economics Prof. Shaunak Mainkar	Self & Career Development Prof. Nishita desai	<b>Mentor Meeting</b>	
3.00 - 3.15	<b>Break</b>					
3.15 - 4.15	Sociology For Managers Prof. Pratik Potdar	1) Library Hours 2) Project Work 3) Committee Work	Business Statistics with Introduction to R Dr. Abhijeet Shivane	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	
4.15 - 5.15	1) Library Hours 2) Project Work 3) Committee Work	Accounting For Managers Dr. Shruti Nagar	Business Statistics with Introduction to R Dr. Abhijeet Shivane	Business Communication - I Dr. Sonali Khurjekar	1) Library Hours 2) Project Work 3) Committee Work	
5.15 - 6.15	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	

**Semester - I Division C**

<b>Days</b>	<b>MONDAY</b>	<b>TUESDAY</b>	<b>WEDNESDAY</b>	<b>THURSDAY</b>	<b>FRIDAY</b>	<b>SATURDAY</b>
<b>Timings</b>						
8.00 - 9.00	Legal Aspect of Business Dr. Sanmath Shetty	Managerial Economics Prof. Shaunak Mainkar	Sociology For Managers Prof. Pratik Potdar	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	Organisational Behavior & Psychology For Managers Prof. Gopa Das	
9.00 - 10.00	Business Communication Prof. Darshan Bagade	Self & Career Development Prof. Nishita desai	Business Information System Dr. Prashant Dhopavkar	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	Managerial Economics Prof. Shaunak Mainkar	
10.00 - 10.15	<b>Break</b>					
10.15 - 11.15	Business Statistics with Introduction to R Dr. Abhijeet Shivane	Business Information System Dr. Prashant Dhopavkar	Business Information System Dr. Prashant Dhopavkar	Self & Career Development Prof. Nishita desai	Commercial Geography & Foreign Trade Prof. Prajakta Pradhan	
11.15 - 12.15	Business Communication Prof. Darshan Bagade	Legal Aspect of Business Dr. Sanmath Shetty	Accounting For Managers Prof. Darshan Bagade	Management Processes Dr. Suraj Kamble	Organisational Behavior & Psychology For Managers Prof. Gopa Das	
12.15 - 1.00	<b>Lunch</b>					
1.00 - 2.00	Organisational Behavior & Psychology For Managers Prof. Gopa Das	Business Communication Prof. Darshan Bagade	Management Processes Dr. Suraj Kamble	Managerial Economics Prof. Shaunak Mainkar	Business Statistics with Introduction to R Dr. Abhijeet Shivane	
2.00 - 3.00	Business Statistics with Introduction to R Dr. Abhijeet Shivane	1) Library Hours 2) Project Work 3) Committee Work	Legal Aspect of Business Dr. Sanmath Shetty	Sociology For Managers Prof. Pratik Potdar	<b>Mentor Meeting</b>	
3.00 - 3.15	<b>Break</b>					
3.15 - 4.15	Management Processes Dr. Suraj Kamble	Self & Career Development Prof. Nishita desai	Accounting For Managers Prof. Darshan Bagade	1) Library Hours 2) Project Work 3) Committee Work	Accounting For Managers Prof. Darshan Bagade	
4.15 - 5.15	Sociology For Managers Prof. Pratik Potdar	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	
5.15 - 6.15	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	1) Library Hours 2) Project Work 3) Committee Work	

**SEM – III**

**Semester - III Division A**

<b>Days</b>	<b>MONDAY</b>	<b>TUESDAY</b>	<b>WEDNESDAY</b>	<b>THURSDAY</b>	<b>FRIDAY</b>	<b>SATURDAY</b>
<b>Timings</b>						
8.00 - 9.00	Systems Thinking Prof. Pritha Ubgade	1) EXIM Policy & Procedure Prof. Prajakta Pradhan 2) Employee Learning & Development Prof. Gopa Das	Systems Thinking Prof. Pritha Ubgade	Product & Brand Management Dr. Shikha Jain	1) Business & Data Understanding Dr. Prashant Dhopavkar 2) Economic of Foreign Trade Prof. Prajakta Pradhan 3) Emerging Start Up Business Opportunities Prof. Pritha Ubgade	1) Intergrated Marketing Communication Prof. Nishita Desai 2) Project Finance Prof. Darshan Bagade
9.00 - 10.00	1) Direct Marketing & Customer Contact Management Prof. Rasika Datar 2) Faciltiy Management Prof. Ashish Marathe	1) EXIM Policy & Procedure Prof. Prajakta Pradhan 2) Employee Learning & Development Prof. Gopa Das	1) Fixed Income Securities Dr. (CA) Aseema Kulkarni 2) HR Planning & Talent Acquisition Prof. Nishita Desai	Product & Brand Management Dr. Shikha Jain	1) Business & Data Understanding Dr. Prashant Dhopavkar 2) Economic of Foreign Trade Prof. Prajakta Pradhan 3) Emerging Start Up Business Opportunities Prof. Pritha Ubgade	Strategic Management Dr. Sonali Khurjekar
10.00 - 10.15	<b>Break</b>					
10.15 - 11.15	Financial Institutions, Markets & Services Dr. Shruti Nagar	Corporate Social Responsibility and Social Impact Assessment Prof. Darshan Bagade	1) Fixed Income Securities Dr. (CA) Aseema Kulkarni 2) Logistics Management Dr. Abhijeet Shivane	1) Venture Capital & Private Equity Prof. Darshan Bagade 2) Purchase Management Dr. Abhijeet Shivane	1) Manufacturing Management Prof. Ashish Marathe 2) Conflict Management & Negotiation Dr. Vipra Tiwari	Strategic Management Dr. Sonali Khurjekar
11.15 - 12.15	1) Direct Marketing & Customer Contact Management Prof. Rasika Datar 2) Faciltiy Management Prof. Ashish Marathe	1) Materials Management Prof. Ashish Marathe 2) Consumer Behaviour Prof. Pritha Ubgade	1) International Finance Dr. (CA) Aseema Kulkarni 2) Global Sourcing Prof. Pratik Podar	1) Venture Capital & Private Equity Prof. Darshan Bagade 2) Purchase Management Dr. Abhijeet Shivane	1) Manufacturing Management Prof. Ashish Marathe 2) Conflict Management & Negotiation Dr. Vipra Tiwari	1) Innovation & IPR Prof. Paresh Chinchole 2) Geopolitics & International Relations Prof. Pratik Potdar
12.15 - 1.00	<b>Lunch</b>					
1.00 - 2.00	Personal Selling & Sales Management Dr. Suraj Kamble	1) Materials Management Prof. Ashish Marathe 2) Consumer Behaviour Prof. Pritha Ubgade	1) International Finance Dr. (CA) Aseema Kulkarni 2) Global Sourcing Prof. Pratik Podar	Employee Legislation Dr. Sanmath Shetty	Employee Legislation Dr. Sanmath Shetty	1) Innovation & IPR Prof. Paresh Chinchole 2) Geopolitics & International Relations Prof. Pratik Potdar
2.00 - 3.00	1) Analytical Problem Solving Framework Prof. Lochana Mahajan 2) Competency Based HRM Prof. Gopa Das	Business To Business Selling Dr. Anita Kshetri	1) Integrated Marketing Communication Prof. Nishita Desai 2) Project Finance Prof. Darshan Bagade	Credit Risk Management CA Shaillendra Marathe	Data Science for Business Prof. Hrishikesh Khaladkar	Logistics Management Dr. Abhijeet Shivane
3.00 - 3.15	<b>Break</b>					
3.15 - 4.15	1) Analytical Problem Solving Framework Prof. Lochana Mahajan 2) Competency Based HRM Prof. Gopa Das	Business To Business Selling Dr. Anita Kshetri	HR Planning & Talent Acquisition Prof. Nishita Desai	Credit Risk Management CA Shaillendra Marathe	Data Science for Business Prof. Hrishikesh Khaladkar	
4.15 - 5.15	Security Analysis & Portfolio Management Prof. Shaunak Mainkar	1) Cyber security Prof. Anjali Naik 2) Management of Quality Prof. Ashish Marathe 3) Services Management Prof. Rasika Datar	Performance Management System Dr. Vipra Tiwari	Corporate Social Responsibility and Social Impact Assessment Prof. Darshan Bagade	Personal Selling & Sales Management Dr. Suraj Kamble	

5.15 - 6.15	Security Analysis & Portfolio Management Prof. Shaunak Mainkar	1) Cyber security Prof. Anjali Naik 2) Management of Quality Prof. Ashish Marathe 3) Services Management Prof. Rasika Datar	Performance Management System Dr. Vipra Tiwari	Financial Institutions, Markets & Services Dr. Shruti Nagar	Mentor Meeting	
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**Semester - III Division B**

Days	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Timings						
8.00 - 9.00	Strategic Management Dr. Sonali Khurjekar	1) EXIM Policy & Procedure Prof. Prajakta Pradhan 2) Employee Learning & Development Prof. Gopa Das	Strategic Management Dr. Sonali Khurjekar	Security Analysis & Portfolio Management Prof. Shaunak Mainkar	1) Business & Data Understanding Dr. Prashant Dhopavkar 2) Economic of Foreign Trade Prof. Prajakta Pradhan 3) Emerging Start Up Business Opportunities Prof. Pritha Ubgade	1) Intergrated Marketing Communication Prof. Nishita Desai 2) Project Finance Prof. Darshan Bagade
9.00 - 10.00	1) Direct Marketing & Customer Contact Management Prof. Rasika Datar 2) Faciltiy Management Prof. Ashish Marathe	1) EXIM Policy & Procedure Prof. Prajakta Pradhan 2) Employee Learning & Development Prof. Gopa Das	1) Fixed Income Securities Dr. (CA) Aseema Kulkarni 2) HR Planning & Talent Acquisition Prof. Nishita Desai	Security Analysis & Portfolio Management Prof. Shaunak Mainkar	1) Business & Data Understanding Dr. Prashant Dhopavkar 2) Economic of Foreign Trade Prof. Prajakta Pradhan 3) Emerging Start Up Business Opportunities Prof. Pritha Ubgade	Systems Thinking Prof. Pritha Ubgade
10.00 - 10.15	<b>Break</b>					
10.15 - 11.15	Personal Selling & Sales Management Dr. Suraj Kamble	Personal Selling & Sales Management Dr. Suraj Kamble	1) Fixed Income Securities Dr. (CA) Aseema Kulkarni 2) Logistics Management Dr. Abhijeet Shivane	1) Venture Capital & Private Equity Prof. Darshan Bagade 2) Purchase Management Dr. Abhijeet Shivane	1) Manufacturing Management Prof. Ashish Marathe 2) Conflict Management & Negotiation Dr. Vipra Tiwari	Systems Thinking Prof. Pritha Ubgade
11.15 - 12.15	1) Direct Marketing & Customer Contact Management Prof. Rasika Datar 2) Faciltiy Management Prof. Ashish Marathe	1) Materials Management Prof. Ashish Marathe 2) Consumer Behaviour Prof. Pritha Ubgade	1) International Finance Dr. (CA) Aseema Kulkarni 2) Global Sourcing Prof. Pratik Podar	1) Venture Capital & Private Equity Prof. Darshan Bagade 2) Purchase Management Dr. Abhijeet Shivane	1) Manufacturing Management Prof. Ashish Marathe 2) Conflict Management & Negotiation Dr. Vipra Tiwari	1) Innovation & IPR Prof. Paresh Chinchole 2) Geopolitics & International Relations Prof. Pratik Potdar
12.15 - 1.00	<b>Lunch</b>					
1.00 - 2.00	Corporate Social Responsibility and Social Impact Assessment Prof. Darshan Bagade	1) Materials Management Prof. Ashish Marathe 2) Consumer Behaviour Prof. Pritha Ubgade	1) International Finance Dr. (CA) Aseema Kulkarni 2) Global Sourcing Prof. Pratik Podar	Employee Legislation Dr. Sanmath Shetty	Employee Legislation Dr. Sanmath Shetty	1) Innovation & IPR Prof. Paresh Chinchole 2) Geopolitics & International Relations Prof. Pratik Potdar
2.00 - 3.00	1) Analytical Problem Solving Framework Prof. Lochana Mahajan 2) Competency Based HRM Prof. Gopa Das	Business To Business Selling Dr. Anita Kshetri	1) Integrated Marketing Communication Prof. Nishita Desai 2) Project Finance Prof. Darshan Bagade	Financial Institutions, Markets & Services Dr. Shruti Nagar	Data Science for Business Prof. Hrishikesh Khaladkar	Logistics Management Dr. Abhijeet Shivane
3.00 - 3.15	<b>Break</b>					

3.15 - 4.15	1) Analytical Problem Solving Framework Prof. Lochana Mahajan 2) Competency Based HRM Prof. Gopa Das	Business To Business Selling Dr. Anita Kshetri	HR Planning & Talent Acquisition Prof. Nishita Desai	Financial Institutions, Markets & Services Dr. Shruti Nagar	Data Science for Business Prof. Hrishikesh Khaladkar	
4.15 - 5.15	Product & Brand Management Dr. Shikha Jain	1) Cyber security Prof. Anjali Naik 2) Management of Quality Prof. Ashish Marathe 3) Services Management Prof. Rasika Datar	Performance Management System Dr. Vipra Tiwari	Credit Risk Management CA Shaillendra Marathe	Corporate Social Responsibility and Social Impact Assessment Prof. Darshan Bagade	
5.15 - 6.15	Product & Brand Management Dr. Shikha Jain	1) Cyber security Prof. Anjali Naik 2) Management of Quality Prof. Ashish Marathe 3) Services Management Prof. Rasika Datar	Performance Management System Dr. Vipra Tiwari	Credit Risk Management CA Shaillendra Marathe	Mentor Meeting	

Semester - III Division C

Days	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
Timings						
8.00 - 9.00	Systems Thinking Prof. Darshan Bagade		Systems Thinking Prof. Darshan Bagade			
9.00 - 10.00						Strategic Management Prof. Rasika Datar
10.00 - 10.15	Break					
10.15 - 11.15						Strategic Management Prof. Rasika Datar
11.15 - 12.15						
12.15 - 1.00	Lunch					
1.00 - 2.00						
2.00 - 3.00						
3.00 - 3.15	Break					
3.15 - 4.15						
4.15 - 5.15						
5.15 - 6.15						

## Teaching Load of each Faculty - As per AICTE norms

### Evaluation Mechanism

The evaluation mechanism is a part of direct assessments within the OBE framework adopted as a part of Exam Reforms. This evaluation for a course in a semester is of two types based on the type of course -

1. Continuous Evaluation
2. Term-end Examination

#### 1. Continuous Evaluation

Continuous evaluation of students' performance shall be carried out continuously throughout the semester. This shall be by way of his/her performance in classroom discussion, case studies, project work, presentations, assignments, quizzes, class tests, on-line tests and any other mode of performance assessments as deemed fit by the faculty, as per the requirements of the subject and students' skill development. Forty percent weightage shall be given to this assessment. Each assessment shall be mapped to Course Outcomes as per the Outcome Based Education System.

#### 2. Term-end Examination

Term-end is the final assessment which a student shall take for every course at the end of a semester. This assessment may be carried out in an online mode or in pen and paper format. The assessment format shall be decided by the Director in consultation with the faculty members and academic committee. The assessment shall be mapped to Course Outcomes as per the Outcome Based Education System. The duration of each examination will be 2 hours and 30 minutes.

### 16. Enrolment of students in the last 3 years

Year	ACTUAL STUDENTS ADMITTED IN LAST 3 YEARS
2022-23 (Total Intake PGDM I and II - 360)	349
2021-22 (Total Intake PGDM I and II - 360)	298
2020-21 (Total Intake PGDM I and II - 300)	237

### 17. List of Research Projects/ Consultancy Works

Year	Faculty Consultant	Fee/Probono	Project Title	Organization	Brief Description
2021-22	Dr. Abhijeet Shivane	Pro-bono	ERP implementation at Central Purchase Committee	DES, Pune	Preparation of a manual for central purchase and estate department level processes at DES in order to establish a centralized, digital, procurement, purchase, stock and inventory management system.
	Prof. Gopa Das	Pro-bono	HR Onboarding and Offboarding Process Manual	DES, Pune	Document O&O processes and system currently at various DES constituent units and propose a standardized system to be implemented at central and unit level using digital platforms.
	Dr. Shikha Jain	Pro-bono	Feasibility of Skill Development Centre at Ishwarpuram	DES, Pune	Mapping of the local economy to document job roles and skill requirements and prepare a detailed project report for the feasibility of an ITI.
	Dr. Abhijeet Shivane				
	Dr. Shilpa Kulkarni				
	Dr. Shilpa Kulkarni	Rs. 50000/-	Draft of sustainability report	Integral Process Control Pvt. Ltd.	Generation of sustainability report after examining the relevant data as per GRI audit guidelines
	Dr. Shilpa Kulkarni	Rs. 50000/-	Draft of sustainability report	Exponential Engineering	Generation of sustainability report after examining the relevant data as per

				Pvt. Ltd.	GRI audit guidelines
2020-21	Dr. Shikha Jain	Rs.30,000	Training Content Development	AnD HR Solutions LLP	Development of training content for the company's new training programs in the form of learning material and application exercises
	Dr. Shikha Jain and CA Sweta Jain	Pro-bono	Detailed Project Report for Day-care Facility for Matrumandir, DES School	DES School	Preparation of a detailed project report for the proposed day care center to be started by DES School including market, financial and operational feasibility.
	Dr. Shruti Nagar	Pro-bono	Financial Viability of Bio-fencing for Sangli Campus, DES	DES Sangli Campus	In order to protect the boundaries of the DES Sangli campus from encroachment as well from entry of cattle and wildlife bio fencing has been proposed. In this project the analysis based on proposed areas and irrigation facility and cost benefit analysis have been done.
2019-20	Dr. Giribala Dewasthale	Rs.23,600	Commercial training & Coaching Services	Twin Engineers Pvt. Ltd Pune	The programme aimed at facilitating understanding of the Personal Selling Process in the context of Twin Engineers Pvt. Ltd

### Industry Linkage

#### Objective

1. Establish contacts with business organizations to get their engagement with IMDR in a manner meaningful in providing practical insights students' learning.
2. Re-strengthen awareness about IMDR among the corporate world through personal contacts.

#### Goals

1. Arrange lectures of industry experts from varying fields.
2. Arrange visits to business organizations.
3. Generate potential leads for P I Committee, to be taken forward by them.
4. Locate potential mentors among industry experts.
5. Get live problems from industry for students to work on.

#### Methodology

1. Explore Alumni leads in select companies. Work hand-in-hand with ALCOM for this purpose.
2. Short list certain organizations which can offer specialization wise expertise. Communicate and follow up with them.
3. Locate manufacturing units which allow visits of students. Follow up with them and obtain permission for students' visits.
4. Take the MOUs ahead with respective organizations.
5. Distribute companies among the team and have a nominated point of contact for each company.

#### Activities

Research / Personal contacts / Written communication & follow ups / Visits to companies / Liasioning during visits of experts to IMDR .

#### Review Mechanism

1. Weekly reviews for activity-tuning through meetings.
2. Monthly review of progress and action planning.
3. Need based meetings with ALCOM and P I.

#### Institution Industry Alumni Interface Committee (IIC)

Prof. Ashish Marathe

Faculty  
Dr. Prashant Dhopavkar  
Prof. Rasika Datar  
Mr. Kiran Kadam

Student  
Ms. Maneza Halim

**MoUs with Industries (minimum 3)**

S.N.	Name of the Company/Institution	Objective
1.	AnD HR Solutions	Internship, Placement, Knowledge Sharing, Skill Development, Domain Testing, Industry Research Projects and Case Studies
2.	Blue Planet Solutions	
3.	J A Solutions	
4.	Mettle Innovations	
5.	Objective Solutions	
6.	Perennial Technologies	
7.	Prodigitas	
8.	Skilledge	
9.	Nursing College	Knowledge Sharing, Health and Wellness, ICC sessions
10.	Physiotherapy College	

The signed hard copies of MOUs are available on request in the office

**18. LoA and subsequent EoA till the current Academic Year –**

LoA Available on Website  
Yearly EoA available on website

**19. Accounted audited statement for the last three years –**

available on website